

## **EEA and Norway Grants Fund for Regional Cooperation**

**Common Challenges – Shared Solutions**

**CALL FOR PROPOSALS - FULL PROPOSAL**

**Call no. 2018-1b**

**Project Index No.: 2018-1-0682**

**Project title : Uncorking rural heritage: indigenous production of fermented beverages for local cultural and environmental sustainability**

**Lead partner : University of Nova Gorica**

**Submission date: 03/07/2019**

Fund operated by

## SECTION 1 - Project overview

### 1.1 General Information

Fund EEA and Norway Grants Fund for Regional Cooperation Fund priority sectors Innovation, Research, Education and Competitiveness Project title Uncorking rural heritage: indigenous production of fermented beverages for local cultural and environmental sustainability Project index number 2018-1-0682 Name of the lead partner organisation (in English) University of Nova Gorica Country of the lead partner organisation Slovenia Estimated start date of implementation 01/04/2020 Estimated end date of implementation 31/03/2023 Project duration (in months) 36 Total estimated eligible Project costs (in EUR) € 1.497.949,00 Maximum requested grant amount (in EUR) € 1.359.656,00

### 1.2 Project summary

*Please update the project summary. Provide a short description of your project idea with focus on goals and expected results. Make sure this section is well edited and presents your project in the most accurate and concise form. Make sure the following elements are covered:*

*the priority sector(s) and programme area(s) you are addressing in your project relevance of project proposal in relation to the objective, principles and priorities of the call the expected change your project will make to the current situation the direct target groups and the end beneficiaries of the project the transnational added value of the project the expected sustainability of the project beyond the end of the funding period*

Rural areas of Balkan regions are often under-developed and generally show higher level of poverty than cities due to intense rural exodus during XXth century strengthened by the war in 90's. They are characterized by incapacity to keep and to attract educated people able to develop local economies. Rural areas in Norway also face similar problem of brain drain despite a higher level of development.

In Western Europe the development of high-quality agricultural products with a strong regional identity, based on the typicality concept, has contributed to a sustainable rural development, preserving traditions and preventing emigration or firm relocation. The value of these products is based on its exclusivity related to the production conditions of specific

region, lately challenged also by global warming. It is closely related to the powerful French concept of "terroir" which also includes the specificity of the production techniques and the promotion of natural local environment. Moreover, all around the world the production of such high-quality agricultural products is always supported by important R&D capacity and expertise. In that regard, Balkan regions and the emerging Norwegian cider production are also not as well developed as their counter-parts in Western Europe.

This project aims to help to the development of rural areas by improving common research capacity and knowledge

dissemination applied to the “terroir” approach for wine and cider production in Balkan and Norway. It will strengthen local and transnational partnerships, shape territorial identity and awareness, and outline the guidelines for legislation formation in the field of traditional agricultural food products with targeted beneficiaries including producers, farmers, researchers, advisors, students, regional authorities and policy makers. Transnational cooperation will enable unique and essential multidisciplinary exchange of experience, conjunction of existing infrastructure, transfer of promising practices and common activities for this multilevel challenge according to the following plan:

**- Research capacity building and knowledge creation:** establishing a **common Sustainable system for valorization and promotion of local product** with two Support Points: *Hardanger Cider R&D Center (Norway)* and *Balkan Sensory Evaluation Network (UNG, Slovenia)*. This system will aim to employ a higher critical mass of experts and maximize their outputs together. Model studies on terroir (soil, climate, support decision system for vineyard/orchard management) and regional wine and cider typicalities will be performed. The establishment of such methodologies will be an important milestone for the R&D in agriculture in Balkan and the development of Norwegian cider industry. Publications of results will be performed at different level. In turn, it will help farmers from Balkan and Norway to make their activities sustainable in a very challenging context of climate change.

**- Knowledge capacity building and professional training: Setting up e-Training Platform** with the implementation of international cooperation between national academic/research institutes, and local agencies/centers/producer-associations providing knowledge/best practices exchange with the main output formation and performance of different lifelong learning training programs.

**- Adoption of terroir models and exchange of good practices between local communities:** Planning strategies and actions for rural area development, agrotourism in particular, by the adoption of generated project knowledge and knowledge transfer.

The success of this project will be assured with the excellent international team of different experts and institutions in the field of enology, viticulture, fruit growing, fruit processing, sensory evaluation of wine and other agricultural products, wine producers, higher education and vocational training institutions, extension services and landscape/cultural heritage architectures specialists.

## SECTION 2 - Partners

**2.1 Lead partner** Project partner number 1 Name of organisation in English University of Nova Gorica

Address Country Slovenia Postal address Univerza v Novi Gorici, Vipavska cesta 13, 5000 Nova Gorica, Slovenija

Website <http://www.ung.si/en/>

Legal information Legal status University or research institution Type of identification number Registry No

Identification number 5920884000 Legal representative name(s) Danilo Zavrtanik

Contact information Contact person's name Branka Mozetic Vodopivec Contact person's e-mail address

[branka.mozetic@ung.si](mailto:branka.mozetic@ung.si) Contact person's telephone number +38659099701

### Experience of lead partner

#### a. Role in the project What is the lead partner's role and responsibility in the project?

The University of Nova Gorica (UNG) has acquired extensive experience as partner and lead partner in European projects of cooperation in different fields of expertise. Wine research center (WRC) & School for viticulture and enology (VSVV) team is international player with strong connections in Norway and with similar institutions around the world through Oenoviti network (<https://www.oenoviti.com>). WRC has an extensive expertise with world-class research on sustainable wine and cider production technologies from the field to the glass including wine typicality and terroir studies. WRC has the scientific knowledge to guarantee the correct framework and contents of the project and to keep it at the highest international standards (<http://www.ung.si/en/research/wine-research-centre/>). WRC and UNG as a whole also gained an extensive experience in leading interregional programs from a managerial and financial point of view through many previous joint co-operations and the existence of a dedicated office for international projects.

The project stems on an ongoing UNG visions and would offer an immense input to the rural position of UNG located in the middle of the Vipava Valley wine region that have a high potential to become internationally attractive as touristic point. It would permit Vipava Valley to enter into an international context and would create the conditions for a local synergy on culture, traditions, authenticity and sustainability. The project would also favor further development of the University Campus in rural area as a new model of rural University with a

stronger dimension on sustainability and commitment to local area.

UNG aims to be used as the HUB of the project with the establishment and management of the e-Training Platform for Fermented Beverages and Balkan Sensory Evaluation Network (BSEN) serving as a centralized point for evaluation of quality/typicality of wine/cider, coordinating research, training and educational activities.

**b. Experience with transnational or regional programmes and/or EEA/Norway grants If applicable, please list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

UNG has extensive experience in implementing and managing of international projects. In the period 2007-2013, the UNG has implemented 35 international projects, 17 of which were co-financed under the Cross-border Cooperation Programme Slovenia-Italy (at 4 of those projects UNG was Lead Partner), while the others were part of the 7th Framework Program, the Central Europe Program, Alpine Space and IPA-Adriatic. The total budget of the projects over this period exceeded 11 mio EUR.

In the current period 2014 – 2020 UNG is involved in 13 international projects within the following programmes: FP7 (1 project), Horizon 2020 (3 projects), ERA-NET (2 projects), M-ERA- NET (1 project), INTERREG V-A Italy – Slovenia (3 projects), Flag-ERA (1 project), and DG CONNECT (1 project). Within 2 projects UNG is Coordinator (Lead Partner) – Flag ERA Graphene flagship project MX-OSMOPED and MAST project funded by DG CONNECT. The total value of the currently running international projects exceeds 3 mio EUR.

Project management is supported by UNG Project office; International office that deals with international student/ staff mobility and exchanges and by Accountancy and Law services with necessary experiences to support specific project requirements. In addition, Public relation Office, Career Center and Industrial Liaison Office, will support project activities.

**c. Competences Which are the organisation's thematic competences and experiences relevant for the project? What are the main activities of the organisation? Please describe the organisation's technical capacity towards implementing the project.**

The University of Nova Gorica is higher education and research institution. Among Slovenian universities, we have the highest research excellence. We perform education in the field of viticulture and enology since 2005, and we have two study programs in the School for viticulture and enology. We perform Bachelor program Viticulture and enology since 2005, and just recently we got accreditation for the Master level study program Viticulture and Enology. All our teachers are also researchers. The main research unit behind the preparation of this application and also the performance of this project is the Wine Research Centre. In this centre we, have Ph.D.hD and 1 MSc experts, all employed full time with permanent contracts, one partially (20 % PhD, permanent staff) and one post doc starting in 1st September 2019.

These experts possess all the skills necessary to run this project from the professional and administrative point of view. In case the project will be co-financed we shall appoint one of our experts to be the project coordinator (FT, 100 %) - remove his existing teaching obligations, while the others will be delegated partially - also in respect to their teaching workload. For the professional work connected with we plan to hire additional staff - a new post doc, who will work under the supervision of the Scientific Coordinator of the project (dr. Guillaume Antalick).

At the University we have started to implement a long distance learning - employing a modern tool - a platform for long distance learning and teaching. This platform will offer a working environment for meetings, communication with partners but also the formation - extension to a new Platform, planned in this project. We have new, modern lab facilities needed for the project, that can be very easily and fast upgraded with new analytical equipment (HC-GC-SPME) which will be bought with the sources from this project, is crucial for the improvement of research capacity.

**d. Administrative and financial capacity Please describe the organisation's administrative capacity towards implementing the project. Include information on permanent staff, available resources, etc.**

UNG has extensive experience (since 2012, UNG has implemented 5 large multi-partner INTERREG projects in the role of Lead Partner and over 40 other EU funded projects within multiple Programmes) and highly skilled human resources that will ensure successful implementation of the project. Project Manager will be doc. dr. Lorena Butinar who has managed 3 larger INTERREG and EU funded projects and several smaller research grants (100% assignemnt to the project). She will be assisted by prof. dr. Branka Mozetic Vodopivec, Dean of School for viticulture and winery (flexible part time assignment) and Aljaz Rener, Head of UNG's Project office (30% assignment) in the role of Financial manager. Head of Project office has over 10 years of experience in the management of large multi-partner EU-funded projects in different programs. The three named persons will comprise a core project management team that will be responsible for project implementation, reporting and risk management.

**Please describe the organisation's financial capacity towards implementing the project. Please remember the description should be reflected in the Simplified Financial Statement uploaded.**

UNG has sufficient financial capacity for implementation of the project without requesting advance payments. As evident in SFS, UNG has held 1.9 mio EUR of cash in the bank and in hand at the end of year 2018. Fixed income of UNG (for teaching and research activities) is currently around 5.5 mio EUR per year. Projects and other contracts currently ammount to 750.000 EUR per year.

UNG has no financial debts. Main indicators in SFS show positive liquidity situation, networking capital was 1.2 mio EUR at the end of year 2018.

**e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project? No – I present gross values in the budget**

**Beneficiary partner** Project partner number 2 Name of organisation in English Municipality of Ajdovščina

Address

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Country Slovenia Postal address Cesta 5. maja 6a, 5270 Ajdovščina, Slovenia Website <http://www.ajdovscina.si>

Legal information Legal status Public Type of identification number VAT Identification number SI51533251 Legal representative name(s) Mr. Tadej Beocanin

Contact information Contact person's name Janez Furlan Contact person's e-mail address [janez.furlan@ajdovscina.si](mailto:janez.furlan@ajdovscina.si)  
Contact person's telephone number +386 (0) 5 365 91 26

### **Experience of beneficiary partner**

#### **a. Role in the project What is the partner's role and responsibility in the project? How will the project benefit from including this partner?**

Out of 211 municipalities in Slovenia, the Municipality of Ajdovščina (MA) is the 18th largest by its surface and 20th largest by its population. It is located in the S-W of Slovenia, in the Vipava Valley, which was in 2018 among the top ten destinations in Europe selected by Lonely Planet. As a public local authority, the municipality implements European and national provisions and adopts additional local regulations. The municipal Department of Economics and Development Affairs has relevant competences and experiences with local and EU projects dealing with cultural heritage. Two relevant projects were carried out under the Cross-Border Cooperation Programme Italy-Slovenia 2007-2013. The Solum Project aimed at promotion and integration of providers and producers of typical local products, while the Enjoy Tour Project was focused on encouraging the development and promotion of rural tourism.

In the proposed project, the key role of MA will be in Policy review and development, implementation, monitoring and evaluation on areas where tripartite cooperation is promoted. In addition they will play a major role in strategic and action planning of agro-tourism development potential by including the new project related knowledge. MA will also contribute to the project complementary resources needed for joint and successful cooperation in uncorking the rural heritage. They will support the activities in establishment and implementation of e- Training Platform for alcoholic beverages and Balkan Sensory Evaluation Network and assist to implement the "typicality" concept (in Vipava Valley). Sub-bodies of MA like LAS Vipava Valley (Local Action Group) and ROD (Development Agency) will be also strongly involved in the project with information and awareness-raising activities. Furthermore, being the local public authority closest to the local population, the municipality will strengthen the project capacity to effectively address local target groups and promote projects results.

#### **b. Experience with transnational or regional programmes and/or EEA/Norway grants**

**If applicable, please list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

The Municipality of Ajdovščina has rich experience in different European Territorial Cooperation and other projects:

VIPava (ERDF,2017/2021) maintaining and improving the favourable status of endangered animal species and habitat types; LIFE ViVaCCAdapt (LIFE, 2016/2021) / Adapting to the impacts of Climate Change in the Vipava Valley; New Ideas for Old Buildings (Europe for Citizens Programme, 2015-2018; lead partner) – raising awareness and citizen participation in empty buildings issue. Municipality of Ajdovščina successfully completed the NIFOB transnational project as a lead partner together with additional 9 project partners from Montenegro, Germany, Serbia, Latvia and Croatia. Solum (CBC Slovenia-Italy, 2011/2015) – promoting the cooperation of locally-produced product providers, revitalizing one abandoned building by establishing one promotional facility; Enjoy Tour (CBC Slovenia-Italy, 2012/2015) promoting locally-produced products, revitalizing one abandoned building by establishing one sales facility; Holistic (Adriatic IPA, 2013/2016) – advanced ICT development; RISK (2013/2014) and WIND RISK (2015/2016) (Civil Protection Financial Instrument) – natural disasters researches for civil protection purposes;

• Etc.

**c. Competences Which are the organisation's thematic competences and experiences relevant for the project? What are the main activities of the organisation?**

The Municipality of Ajdovščina (MA) is the economic, educational and cultural center of the Vipava valley in western Slovenia along the border with Italy (80 km from Ljubljana, 150 from Venice). Due to its favorable strategic location, it is an important player of the Slovenian economy, as it connects the Italian Po Valley with the rest of Slovenia and Western Balkan.

Extending over 245,2 km<sup>2</sup> and with a population of approximately 19,000, the municipality is one of the largest Slovenian municipalities. It was established in 1994 and is headquartered in the town of Ajdovščina. The head of the municipality is the Mayor Tadej Beočanin, who together with the Municipal Administration and other bodies runs the municipality. The Municipal Administration employs 40 people and completes large numbers of projects per year focusing not only on infrastructure projects but also on the development of tourism, agricultural activities, industry, and entrepreneurship.

MA is a public local authority. As such, it implements European and national provisions and adopts local regulations, manages municipal assets, determines spatial planning, adopts strategies and action plans, provides public utilities, takes part in regional development programs, etc.



#### **d. Administrative and financial capacity**

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#### **Please describe the organisation's capacity towards implementing the project.**

In the municipal Department for Economic and Development Affairs, 5 employees are working actively on EU projects and additional 4 people (working in the field of tourism) and 1 person (working in the field of agriculture). They can pride itself on having rich experiences with different EU programmes, e.g. LIFE, ERDF, Adriatic IPA, Civil Protection Financial Instrument, Interreg V-A Italy–Slovenia, etc. When needed, additional municipal employees from 6 different municipal departments can help with their field expertise, from the Department for Spatial Planning and Environment, the Department for Investments, Mayor's office, Department of Social Affairs and Finance Department.

Furthermore, MA devotes special attention and assets to the protection and promotion of its human capital and other resources, the development and testing of innovative, environment - friendly approaches together with awareness-raising activities. The municipal yearly budget is ca. 22 million EUR.

#### **e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project? No – I present gross values in the budget**

**Beneficiary partner** Project partner number 3 Name of organisation in English City of Požega Address Country Croatia Postal address Trg Sv. Trojstva 1, HR-34000 Požega, Croatia Website <http://www.pozega.hr>

Legal information Legal status Public Type of identification number VAT Identification number HR95699596710 Legal representative name(s) Darko Puljasic

Contact information Contact person's name Jelena Vidovi? Contact person's e-mail address [jelena.vidovic@pozega.hr](mailto:jelena.vidovic@pozega.hr) Contact person's telephone number +385 34 312 586

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#### **Experience of beneficiary partner**

**a. Role in the project What is the partner's role and responsibility in the project? How will the project benefit from including this partner?**

City (Municipality) of Požega (MP) has its own Administrative department for European Integration responsible for strategic planning and professional project management tasks. Department's team prepares, develops and manages projects funded with EU funds and projects of interregional and international co-operation, preparation of strategic decisions and proposals for development programs, and other self-managing activities. The Administrative Department for European Integration has three permanent staff members and four temporary staff members.

In the proposed project, MP will play a major role in strategic and action planning of rural area development potential by including the new project related knowledge. They will actively co-operate in the activities for the development of "typicality" concept (for Slavonia typical products). MP will be an active partner in exchanging of successful project related local/national policies and good practices of all partner regions, and will focus in particular in studying adoptable points of Norway's partners model of successful bringing together producers, researchers, experts and governments in formulating and negotiating standards and policies as well as common fund raising. They will strengthen the project capacity to effectively address local target groups and promote projects results on local, regional and national level.

**b. Experience with transnational or regional programmes and/or EEA/Norway grants If applicable, please list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

Over the past few years, City of Požega has implemented more infrastructural and soft projects with a total value of over HRK 87,000,000.00 (EUR 12.000.000,00) underlining two soft projects that stimulated social inclusion and employment ("Establishing a Multifunctional Center for Persons with disabilities in Požega" and "Business Development Managers" co- financed by the EU). Furthermore, the City has been implementing project in schools for children to have assistants during lectures for fifth consecutive year. Moreover, the City is always open for taking part in various projects as partner highlighting projects such as Inclusive design, Eko Vo?njak, COOK, etc

Implementation of these projects, in whole or in part, has been financed by various ministries, the Environmental Protection and Energy Efficiency Fund, ESF and IPA.

**c. Competences Which are the organisation's thematic competences and experiences relevant for the project? What are the main activities of the organisation?**

The City of Požega, in a self-governing area, carries out tasks of local significance, in particular matters related to:

- arrangement of settlements and housing,

- spatial and urban planning,
- promoting local economy,
- child care,
- social welfare,
- primary health care,
- education,
- culture and sports
- protection and improvement of the environment,
- other jobs in accordance with special laws.

The City of Požega has implemented infrastructural and soft projects with a total value of over HRK 87,000,000.00 (EUR 12.000.000,00) underlining two soft projects that stimulated social inclusion and employment.

**d. Administrative and financial capacity Please describe the organisation's capacity towards implementing the project.**

The City of Požega has its own Administrative department for Economy, Entrepreneurship and European Integration.

The Department carries out expert project management tasks through the Structural and Cohesion Funds of the European Union, as follows:- prepares, develops and manages projects financed from EU funds and projects of interregional and international cooperation, - prepares expert strategic decisions and proposals for development programs and projects for the development of the City of Požega, as well as monitoring their implementation and proposing measures for their implementation, - provides technical assistance in connection with programs of international and interregional cooperation aimed at technological development and development of innovative entrepreneurship.

**e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project?** No – I present gross values in the budget

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**Beneficiary partner** Project partner number 4 Name of organisation in English POLYTECHNIC IN POZEGA

Address Country Croatia Postal address Vukovarska 17, 34000 Pozega Website [https://www.vup.hr/index\\_en.aspx](https://www.vup.hr/index_en.aspx)

Legal information Legal status Public Type of identification number Registry No Identification number

14821098391 Legal representative name(s) Prof.dr.sc. Borislav Mili?evi?

Contact information Contact person's name Berislav Andric Contact person's e-mail address [bandrlic@vup.hr](mailto:bandrlic@vup.hr)

Contact person's telephone number +385995226371

### **Experience of beneficiary partner**

**a. Role in the project What is the partner's role and responsibility in the project? How will the project benefit from including this partner?**

Mission of the Polytechnic in Pozega (VUP) is to contribute to economic, social and cultural development of the region and society. As young and professionally oriented institution they are constantly responding to the needs of economy and labor market of their area through their educational study programs and also educational programs for adult professionals with teachers, who are also researches in national and international projects.

In the proposed project they will contribute their experts, knowledge and skills in teaching and research and their experiences in collaboration with the labor market and local community as well as their ability to prepare new and innovative teaching programs in the field of winegrowing, winemaking and economy. They will connect to all partners in project according to triple-helix model. In addition, VUP will offer/share their infrastructure capacity to perform different common research studies (sensory evaluation, fermentation experiments (cider, wine)) and vineyard trials in their estate. They will be crucial partner in the development of typicality concept for Slavonia typical products. Together with Municipality of Pozega they will transfer new findings and experiences from Norwegian partners into work policy recommendations adaptable to their local production and environment.

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**b. Experience with transnational or regional programmes and/or EEA/Norway grants If applicable, please**

**list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

Polytechnic in Požega has experiences and good results working in different international programs, with which they are constantly improving their teaching and training process. Their organization enables smooth project management and active participation in different types of projects.

We have led projects:

**EU project name:** IPA Component IV – Human resources development: Increasing Employability of Working Age Population in Požega-Slavonia and Koprivnica-Križevci County

**Leading partner:** Polytechnic of Požega; **Project partners:** College of Agriculture at Križevci; **Project associates:** Association of Winegrowers and Winemakers of Požega, "Panora" Regional Development Agency of Požega-Slavonia County, Croatian Chamber of Commerce - County Commerce of Požega.

**Project duration:** 05.11.2010-05.03.2012

**EU project name:** IPA Component IV – Human resources development: The Bee Incubator

**Leading partner:** Polytechnic of Požega; **Project partner:** Polytechnic of "Marko Maruli?" in Knin; **Project associate:** Zlatna dolina beekeeping association, Požega.

**Project duration:** 18.10.2013-18.10.2014

**(3) EU project name: Students Business Incubator: By the knowledge to the Workplace**

**Leading partner:** Polytechnic of Požega

**Project partners:** Chamber of Commerce - County Commerce of Požega, Regional development agency Panora

**Project duration:** 03.02.2014.-03.10.2015

(4) Rural-Eno-Gastro Education for Regional Development-2015-2016

(5) Agro-tech Lifelong learning- 2018- in progress

**c. Competences Which are the organisation's thematic competences and experiences relevant for the project?  
What are the main activities of the organisation?**

Polytechnic in Požega is an important higher professional education and excellence center in Croatia and Slavonija region, bringing together teaching, professional and scientific activities in innovative and creative ways through transfers of know-how to the satisfaction of all stakeholders.

An important part of their teaching is organized in The Agricultural Department with undergraduate professional study programs of Viticulture-Oenology-Pomology and Food Production Technology. All together Polytechnic in Požega has 29 university teachers, among which are 5 lecturers, 16 higher lecturers, and 8 highly educated professors. There has been a unit established within the framework of the Agricultural Department for advancement of the profession, performance of practical teaching activities, professional and scientific activities within the framework of the viticulture-oenology-pomology study programme, specifically the Vineyard Cottage and Wine Storage teaching base and the “Wine Cellar and Laboratory” teaching facility (also including perennial crops – a vineyard – as a teaching facility).

Administrative and legal, organizational, financial and accounting, information, statistical, technical and other activities of the Polytechnic are performed at the seat of the Polytechnic. (Academic Registrar, Financial and Accounting Service, Students’ Service, IT and Technical Service and the Polytechnic Library). The Polytechnic employs 17 administrative and 4 technical employees.

The total area of the Polytechnic in Požega for teaching (lecture halls, the laboratory, the wine cellar) covers 1072 m<sup>2</sup>.

Their specialty is professional programs teaching in close relation to the actual needs of the labour market, research and also participation in international projects (pedagogical and research) and also leading them. The people involved in the project (project manager, vice dean for research and two enology teachers) have all the necessary skills and motivation for this project.

**d. Administrative and financial capacity Please describe the organisation’s capacity towards implementing the project.**

The Polytechnic in Požega is mostly financed from the state budget of the Republic of Croatia, whose funds are financed by salaries and material rights. A part of the income consists of dedicated income from student tuition fees. Polytechnic in Požega also realizes its own revenues from sales and analysis of wine and from the payment of fees for the organization of the conference. EU funds for project implementation and Erasmus programs are growing. The financial reports in the last three years show great stability and also the capability of a partner to participate in this project for fulfilling all administration, professional and financial tasks.

**e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project? No – I present gross values in the budget**

*Beneficiary partner*

Project partner number 5 Name of organisation in English Tikves Winery Address Country North Macedonia Postal address 29th November, no. 5, Cavadarts 1430 Website <http://tikves.com.mk/en/>

Legal information Legal status Cellar Type of identification number VAT Identification number 4011999112400  
Legal representative name(s) Mr. Rados Vukicevic

Contact information Contact person's name Tihomir Kasapinov Contact person's e-mail address [tihomir.kasapinov@tikves.com.mk](mailto:tihomir.kasapinov@tikves.com.mk) Contact person's telephone number +389434475

### **Experience of beneficiary partner**

#### **a. Role in the project What is the partner's role and responsibility in the project? How will the project benefit from including this partner?**

The wine producing tradition in the Tikves region has been since 1885 the symbol of the centuries-long tradition in Macedonia. Tikves Winery is one of the most important creators of this tradition. The winery went through turbulent changes with the disintegration of the Federation, and deep social and economic changes followed, and the winery had to find out new ways how to adjust to continue the development. The winery represents a successful example of this historical transition and is now the largest winery in South-East Europe. The winery owns its vineyards, however, for over 300 families the winery presents main income as they sell grapes to the winery. The winery cooperates with the Ministry of Agriculture, Universities of the SS. Cyril and Methodius and Goce Delchev (providing students with practice and education) as well as with the Agricultural Institute from Slovenia. With involvement in this project, new international collaborations will be established, and benefits are envisaged not just for the winery but also for the Tikves region.

Tikves winery will be involved during establishment processes of the e-TP and BSEN, and will ensure that producers' needs will be considered and incorporated in project outcomes. The winery will also collaborate in the development of typicality concept in Macedonia. Inside e-TP and BSEN it will implement on a bigger scale the vineyard management novelties, like support decision systems (DSS), and how to use them for greener production of high-quality territorial wines. This DSS application will be an upgrade and capitalization of previous project results (project "Wines of the Balkan and Adriatic") and knowledge transfer/experience in implementing related tools (eKarst). Inside this demonstration activity, they will also provide opportunities for field training from using DSS tools. Nevertheless, the winery will also contribute by promoting the project to other Macedonian regional and national actors.

**b. Experience with transnational or regional programmes and/or EEA/Norway grants If applicable, please list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

Partner in the Slovene-Macedonian bilateral project »Vina Balkana in Jadrana« (eng. Wines of the Balkan and Adriatic) duration June 2013 – October 2013; Evaluation of the specific characteristics of the one largest wine growing districts of Macedonia; metabolite determination (sugars, acids, polyphenols) and its influence on the grape and wine quality, soil and microclimate properties. Evaluation of "terroir" and technological improvement in the production from grapes to wine.

**c. Competences Which are the organisation's thematic competences and experiences relevant for the project? What are the main activities of the organisation?**

Tikves winery is one of the biggest winery at Western Balkan and has long tradition in winemaking and viticulture. Winery cultivates around 700 ha from their vineyards and 1500 ha from small winegrowers. Thus winery is supporting one of main agricultural sector in central and south Macedonia. They have a strong advisory vineyard management service with 2 agronomists constantly working with more than 1000 small viticulturists. A strong knowledge based support to farmers include support at pest management, viticulture techniques, organization of harvest and other assistance (water stress measurement). Grapes are vinified in the winery in Kavadarci. Winery employees more than 200 people and its annual vinification is between 25-30 mio kg. Wine is mostly sold locally however, international market is constantly increasing. Winery has also its own enology laboratory supporting production needs and R&D activities.

**d. Administrative and financial capacity Please describe the organisation's capacity towards implementing the project.**

Due to long tradition and organization, Tikves winery is able to assist in project activities. Vineyard management team will be included in setting up meteorological stations, collecting information about pest monitoring and management, monitoring of water stress around Tikves winegrowing region, sampling of soil for further characterization and perform trainings small farmers regarding sustainable viticulture. In last year winery shows good financial revenue and will be able to financially assist the foreseen project activities

**e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project? Yes (fully or partially) – I present net amounts in the budget**

*Expertise partner*



Project partner number 6 Name of organisation in English NIBIO Norwegian Institute of Bioeconomy Research

Address Country Norway Postal address Postboks 115, NO-1431 Ås Website <http://www.nibio.no>

Legal information Legal status University or research institution Type of identification number Registry No  
Identification number 988 983 837 Legal representative name(s) Nils Vagstad

Contact information Contact person's name Ingunn Øvsthus Contact person's e-mail address  
[ingunn.ovsthus@nibio.no](mailto:ingunn.ovsthus@nibio.no) Contact person's telephone number +47 482 07 250

### Experience of expertise partner

#### **a. Role in the project What is the partner's role and responsibility in the project? How will the project benefit from including this partner? How will the partner contribute to the project's success**

NIBIO is owned by the Ministry of Agriculture and Food as an administrative agency with special authorization and its own supervisory board. The goal of the Institute is to contribute to food security, sustainable resource management, innovation and value creation through research and knowledge production within food, forestry and other bio-based industries. NIBIO delivers research, managerial support and knowledge for use in national preparedness, as well as for businesses and the society at large. Approximately 700 employees are present in all parts of the Norway. The proposed project activities will be performed at NIBIO Ullensvang station on the west coast of Norway. The R&D team at the station has yearlong experience in applied science on cider production. This includes research and development along the whole value chain.

NIBIO (Department of Horticulture) will contribute to the proposed project with sharing their complementary research expertise and good practices (including cooperation with different structures from business area to civil and governmental bodies) with project partners from beneficiary countries. NIBIO will be the foremost responsible for setting up the *Hardanger Cider R&D Center*, serving also as a point for providing training opportunities to interested participants (producers, advisors, researchers, students) from Balkan/beneficiary partners countries. As experts they will strongly cooperate in the development of training materials/tools for *e-Training Platform for alcoholic beverages* (in particular related to the apple and cider production) and co-operate in the development of cider typicality concept. NIBIO will be co-responsible also for the project results dissemination activities within and after the project.

#### **b. Experience with transnational or regional programmes and/or EEA/Norway grants If applicable, please list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

NIBIO Department for Horticulture has experience with 2 EEC projects in cooperation with Czech Republic. Both projects were related to «Conservation and breeding potential of native fruits in the Czech Republic and Norway».

Additionally, NIBIO and the department of Horticulture have strong experience in international collaboration in different research projects (includes Horizon 2020, Interreg, SIU-projects, EEC-grants with other partner countries) (<https://www.nibio.no/en/projects?filters=1&q=>)

**c. Competences Which are the organisation's thematic competences and experiences relevant for the project? What are the main activities of the organisation?**

NIBIO, Division of Food Production and Society, Department of Horticulture consists of leading national competences within core research areas in Horticulture. We produce R&D on sustainable production of fruits, berries, potatoes, vegetables and herbs, including wild relatives. Research within viticulture and fruit processed for cider has been going on for some year, however, it research area is quit new.

**d. Administrative and financial capacity Please describe the organisation's capacity towards implementing the project.**

The project will be located at NIBIO Ullensvang, which is the research station of NIBIO focusing on fruit production, and processing of fruit for beverages. The financial and administrative structure and ability ensure the smooth fulfillment of the project activities with the proposed way of financing.

**e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project? No – I present gross values in the budget**

*Expertise partner* Project partner number 7

Name of organisation in English Nofima AS

Address Country Norway Postal address Muninbakken 9-13, NO-9291 Tromsø, Norway Website <https://nofima.no/>

Legal information Legal status University or research institution Type of identification number VAT Identification number NO 989278835 Legal representative name(s) Øyvind Fylling Jensen

Contact information Contact person's name Margrethe Hersleth Contact person's e-mail address

margrethe.hersleth@nofima.no Contact person's telephone number +47 64970100

### **Experience of expertise partner**

#### **a. Role in the project What is the partner's role and responsibility in the project? How will the project benefit from including this partner? How will the partner contribute to the project's success**

Nofima is in the international front in the field of understanding consumers' experience and sensory perceptions of food. In this project they will have a primary role as an advisor in sensory testing of fermented beverages. Nofima will also contribute with knowledge about the importance of typicality/uniqueness for marketing of regional wines and ciders. Moreover, they will give advices for the establishment of a Balkan Sensory Evaluation Network.

#### **b. Experience with transnational or regional programmes and/or EEA/Norway grants If applicable, please list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

**CabbageTaste:** Increased value creation of Norwegian *Brassicavegetables* – mapping sensory quality and plant compounds to improve consumer choice, financed by the Research Funding for Agriculture and the Food Industry in Norway (2017-2019).

**RapidCheck:** Time and cost saving sensory methodology for improved product development in the food industry,

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**Products of sheep and lamb:** utilization of raw materials and increased value, Funded by Foundation for Research Levy on Agricultural Products in Norway (2014-2017)

**Arctic Lamb**– competitive advantages in a national and an international market. Funded by the Research Council of Norway (2006-2010)

**TRUEFOOD,** Traditional United Europe Food. Funded under EU 6<sup>th</sup> Framework Programme, Food Quality and Safety (2006-2010)

#### **c. Competences Which are the organisation's thematic competences and experiences relevant for the project? What are the main activities of the organisation?**

Nofima is a leading institute for applied research within the fields of fisheries, aquaculture and food research. Most relevant competences in this project: Sensory and consumer research and local production.

**d. Administrative and financial capacity Please describe the organisation's capacity towards implementing the project.**

Nofima was established on 1 January 2008 and has 390 employees per 31.12.2018.

The annual turnover is approximately NOK 623 million (2018). Our largest sources of income are:

- The Research Council of Norway
- The Ministry of Trade, Industry and Fisheries
- The Norwegian Seafood Research Fund (FHF)
- The Foundation for Research Levy on Agricultural Products (FFL)
- Industrial sponsors
- The EU

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**e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project? Yes (fully or partially) – I present net amounts in the budget**

**Expertise partner** Project partner number 8 Name of organisation in English Hardanger Council

Address Country Norway Postal address Postboks 78, 5782 KINSARVIK Website <http://www.hardanger.com> Legal information Legal status Interkommunalt selskap IKS Type of identification number Organisasjonsnummer Identification number NO980045412 Legal representative name(s) Mrs Trude Læg Reid Rinaldo Contact information Contact person's name Mrs Trude Læg Reid Rinaldo Contact person's e-mail address [post@hardangerraadet.no](mailto:post@hardangerraadet.no) Contact person's telephone number +4748954550

**Experience of expertise partner**

**a. Role in the project What is the partner's role and responsibility in the project? How will the project benefit from including this partner? How will the partner contribute to the project's success**

Hardanger Council (HC) is a regional body working in networks with the whole region on a political, administrative and business level with the aim to enhance, develop and promote Hardanger area. They have regional competences and necessary skills to be a partner in this project. Fruit production is very important for the Hardanger area and thus already strongly immersed in the development strategies. It is also a part of people and area identity, reflected in agro-touristic activities.

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In the proposed project HC will be developing laws and regulations on how to run a cider region in Hardanger to enhance and promote high quality products by using terroir approach. They will be responsible for political coordination between local actors in the establishment of the Hardanger R&D Cider Center. In addition, HC will support the implementation and promotion of cider typicality concept. They will also advise partner/Balkan countries in preparation of regional, local development policy recommendations in the direction of how to successfully bring together producers, researchers, experts and governments in formulating and negotiating standards and policies as well as common fund raising.

**b. Experience with transnational or regional programmes and/or EEA/Norway grants If applicable, please list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

Experience:

2012-2013 Italy: Youth in Action democracy project: Make a youth council in Greve

2014-2015 ProWell: Promoting and Enhancing Rural Wellbeing Tourism Products of Northern Europe

2016/2017 Lithuania: Visit to Kaunas and visit in Hardanger. Part of Hordaland County project – “Local administrations, regional development and cooperation”

2017: Visit from Lithuania: “Biodiversity preservation programs at local, regional and national levels.” Norway Grant

2018: Slovenia: Development through competence – Erasmus+ Mobility staff.

**c. Competences Which are the organisation's thematic competences and experiences relevant for the project? What are the main activities of the organisation?**

We are representing local authorities on behalf of the whole region of Hardanger and having a lot of experience and knowledge of working together. Hardanger has long traditions of making cider, it is part of our cultural heritage. This boom we see now can grow unlimited. But then rules and regulation, knowledge and science will be crucially important for developing and keeping quality at a high level. This we can only do together. We see this project as very important for our region, and believe this is true for all partners.

**d. Administrative and financial capacity Please describe the organisation's capacity towards implementing the project.**

Our administration is solid with good liquidity. The administration look forward to this important project and are ready to put hours to it.

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**e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project? Yes (fully or partially) – I present net amounts in the budget**

*Expertise partner* Project partner number 9 Name of organisation in English Hardanger Cider Association

Address Country Norway Postal address Apalvegen 80, 5730 Ulvik Website

Legal information Legal status Other Type of identification number Registry No Identification number 988131857

Legal representative name(s) Mr Asbjorn Borsheim

Contact information Contact person's name Mr Asbjorn Borsheim Contact person's e-mail address

asbjornb@ulvik.org Contact person's telephone number +47 91102215

**Experience of expertise partner**

**a. Role in the project What is the partner's role and responsibility in the project? How will the project benefit from including this partner? How will the partner contribute to the project's success**

Hardanger Cider Association (HCA) is an interest group and an association of individual Cider producers in Hardanger. They aim to develop and improve cider quality from the Hardanger region, and they cooperate for common branding, marketing and promotion. In 2009, Hardanger Cider Association adopted a regulation to protect the product designation "Sider frå Hardanger", which is a geographical protected designation.

In the proposed project HCA will provide/share their practical skills, knowledge and promotion experiences on apple and cider production/marketing as well as share good practice in successful cooperation with local experts/researchers, community and government with other partners of beneficiary states. They will participate to the development of training materials/tools for e-Training Platform for alcoholic beverages, in particular related to practical experiences on apple and cider production. They will co-operate in the development of typicality concept (for cider typical products). HCP will offer opportunities for practical work/training in fruit processing/cider production of interested participants (producers, students, pupils) from beneficiary countries. Their participation in the project *Uncorking rural heritage* will increase the focus and awareness about the uniqueness and typicality of cider products from apples grown locally in Hardanger.

**b. Experience with transnational or regional programmes and/or EEA/Norway grants If applicable, please list relevant transnational or regional programmes and/or EEA/Norway programme(s)/ project(s) and years.**

We collaborated with NIBIO in a research project developing cider from Hardanger by increasing the knowledge about yeasts, fermentation process and sensory quality in 2014 and lasted till 2017. The project name was NYSIDER and funded by The Regional Research Fund Vestlandet. In that project we cooperated with the University in Nova Gorica, Slovenia who were the external research partner.

**c. Competences Which are the organisation's thematic competences and experiences relevant for the project? What are the main activities of the organisation?**

In the last ten years cider has regained popularity and the Hardanger siderprodusentlag (the association of cider producers in Hardanger) was set up. Its 25 members are involved in all the phases of production: they cultivate the apples, press them and make cider using traditional methods. The apples belong to an autochthonous variety cultivated in southern Europe and are more acidic and tannic than modern apples. However, as association they run the discussion with the regional and national government bodies, putting the cider production in Norway on the map of tourist offers. They are organizing Cider festival and also working with different institutions in the projects for the improvement of cider quality. They also support cider producers and organize thematic visits of fairs and other countries where they educate themselves.

**d. Administrative and financial capacity Please describe the organisation's capacity towards implementing the project.**

The Cider producer association has a president and a board who is running all administration/financial matters, also consumption of the money and writing of the reports when they are part of the project. They are financed through the members of the association, which will enable to cope with the proposed system of payments (reimbursement of costs incurred) without liquidity problems. HCA have plenty of experiences in working with research institutions and are very good in the process of implementation of local typical fermented product in the rural agricultural and tourist development of their area, which they could share with the rest of the partners. They have also experiences in negotiations with regional offices as well as with national government bodies in obtaining the money for development of traditional cider production in Norway.

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**e. VAT eligibility Is your organisation entitled to recover VAT based on national legislation for the activities implemented in the project?** No – I present gross values in the budget



## **SECTION 3 - Project description**

### **3.1 Project objectives and expected outcomes**

#### **Project objective**

*What is the problem that the project is going to address? What are the needs of the target group(s) (end beneficiaries)? What is the project's objective and how does it link to the Fund's objective, principles and priorities, as outlined in the call for proposals?*

Typicality of agricultural products, particularly fermented beverage, is used around the world to bring value to local products, develop the local economy and preserve local demography. The success of this approach is generally based on strong interactions between farmers, local centers of expertise and communities promoting knowledge-sharing, exchange of good practice and collective awareness of local heritage. Wine and cider regions in Balkan and Norway still haven't adopted this concept for their development due to historical and political reasons. Nowadays, the main challenges common to both areas are the rural flight and the lack of critical mass of experts in

the field of fermented beverage production. This project aims to address those issues establishing a new cluster of human capital through transnational cooperation and capacity building with a network of research institutions, academia, business and local authorities operating on rural areas of Slovenia (Vipava Valley), Croatia (Slavonia), Macedonia (Tikves) and Norway (Hardanger) for the valorisation of local wines and cider based on typicality determination. A common e-Training Platform and 2 R&D Centers will be set to concentrate professional knowledge and enable its transfer to local producers and communities.

### **Project outcomes**

**No Name of the outcome** 1 Enhanced performance of research institutions 2 Enhanced cooperation and improved mutual knowledge and understanding between the donor and beneficiary states.

### **Outcomes indicators**

**Outcome name Indicators Unit of measurement Baseline value Baseline year Target values** Enhanced performance of research institutions

Number of articles submitted to peer-reviewed publications

Number 0,00 2020 3,00

Number of beneficiaries of services provided or improved

Number 0,00 2020 100,00

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Enhanced cooperation and improved mutual knowledge and understanding between the donor and beneficiary states.

Share of cooperating

Percentage (baseline value organisations who apply the

Not applicable (N/A)) knowledge acquired from bilateral partnership

0,00 2020 50,00

Level of trust between cooperating entities in Beneficiary States and Donor States

Individual responses on a scale 1-7 (baseline value TBD)

0,00 2020 4,50

Level of satisfaction with the partnership

Individual responses on a scale 1-7 (baseline value TBD)

0,00 2020 4,50

### **Project outputs**

*Please give a general description of your project outputs, then define the specific outputs contributing to project outcomes*

The outputs support **the enhancement of the performance of research institutions** in the field of valorization of local products - wine and cider from selected agricultural areas (Vipava Valley, Slavonija, Hardanger), which can be in turn used for their economic and cultural development. This can only be achieved by building a human capacity cluster composed of research and academic institutions, producers and local governmental bodies and improvement of existing research and knowledge transfer capacities that support the performance of comprehensive studies on fermented products typicality and transfer of new knowledge. The terroir models developed by research/academic institutions must be efficiently adopted by different rural regions through **mutual work and improved knowledge between the Donor and Beneficiary countries/partners**, and reach relevant targets (general public, students, producers, children) through friendly events disseminating project results.

**Outcome Output title Output Description Due date**

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Enhanced performance of research institutions

Balkan sensory evaluation network

The establishment of the Balkan sensory

31/03/2023 established

evaluation network led by the University of Nova Gorica will significantly contribute to improving the research capacity in the field of viticulture/enology and more widely agriculture in the Balkan region. It will be done by setting new methodologies and protocols for wine and cider chemical and sensory analysis and making them as well as the gained knowledge and expertise accessible to a network of experts based on the principle “stronger together”.

The new methodologies could thereafter be adapted to other agricultural product Hardanger Cider R&D support center set up Establishing Hardanger Cider R&D support center will be the first technical platform in the Hardanger region offering the possibility to cider producers to assess the quality of their products according to international standard. It will be a very important milestone to improve the quality of Hardanger cider, quality consistency, and competitiveness on the domestic and international market. It will be done by setting an official sensory panel assessing cider quality and setting protocols for basic chemical analysis that fit both international standards. Some knowledge/expertise will be also gained through training at UNG and transfer of knowledge from UNG to NIBIO.

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Pilot model study on climate-soil interaction in Macedonia conducted

It will be the most comprehensive terroir study ever undertaken in the Balkan region. It will use digital technology through an integrated approach in order to characterize vineyards (climate, soil, water status) and optimize grape growing condition according to climatic condition, soil characteristic and environmental issues linked to pest management. It will be set in Tikves winery, making this model directly available to producers but also to researchers. This model of terroir study could be, exported to other regions of Balkan and Norway. It will help to develop precision viticulture/agriculture in those regions, which is nowadays very important regarding climate change, environmental issues and challenging the global market.

31/03/2023

Pilot model study on fermented beverages (cider, wine) typicality developed and transferred

This pilot study will be using the protocols for

31/03/2023 sensory and chemical analysis previously set to characterise for the first time the typicality of autochthonous white wines from Vipava Valley (Zelen, Pinella) and Slavonia (Grasevina), and Hardanger cider. Gained knowledge will be transferred to the research community, producers and local communities and also students.

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Vipava Valley training center for different users.

31/03/2023

31/03/2023

Capacities for transfer of knowledge in the field of local fermented products improved

All knowledge, gained through the project will be in user friendly way presented and gathered in a ePlatform, moreover we shall include the topics connected with the good manufacturing practice from grape (apple) to wine (cider) and also other alcoholic beverages for typical products of Vipava Valley (Zelen and Pinela), Graševina in Požega (Slavonia) and Hardanger Cider. Existing learning capacities will be upgraded with a collection of Graševina clone vineyard and new quality monitoring equipment and pilot distillation machine

Enhanced cooperation and improved mutual

knowledge and understanding between the donor and beneficiary states.

Terroir concept adoption model proposed With the common work and exchange of practices and knowledge will three different institutions, Municipality Ajdovščina, the City of Požega under the guidance of Hardanger council prepare the suggestion how terroir model, developed throughout the project could be adopted in different agricultural areas where partners are located. This outcome will expose the benefits and weaknesses of existing situation and suggest how new findings about the terroir concepts on selected local products and also good practices about the involvement of local product production in the prosperity of the rural area from other countries could be used for future development strategies in the field of agriculture in selected rural areas.

31/03/2023

31/03/2023

Knowledge transferred to target groups The series of seminars and workshops, on different topics, connected with the project subject, in connection to the expertise of partners involved will be prepared and offered to different target groups - the general public, scientific/academic people, students, producers, producers - young farmers at the beginning of their career. The actors of these seminars will be experts, involved in the project, however, invitations of relevant experts are planned to be invited as well. The knowledge about the properties of the typical products will be presented to children as well through education workshops through games, questions, with emphasis on the education of culture of wine/cider drinking.

31/03/2023

Exchange of good practices During the project, an exchange of good

practices is planned also with organization of exchange visits between different partners. During these visits, different institutions will present themselves and their activities and also activities in the field of research and development and promotion of rural areas becoming more attractive for young people - staying or coming in the field of research and agricultural production. As a result of this output, reports for the will be prepared in the form of press releases, presentations on the final conference of the project, publications on the web page of the project and also communicated through social networking of partners' and projects' Facebook and

Instagram.  
31/03/2023

**addressing the challenges of the chosen support area(s)?**

### **What is the project's approach/method in**

*Please make sure to address the chosen support area or areas if the project concerns more than one. Describe the approach in detail and include references to the research/good*

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*practice/experiences it rests on. Include information on how to reach and work with the target group(s) and other stakeholders.*

The success of all the world leading countries in the field of viticulture and oenology, and more widely of agriculture that contribute to develop rural areas, have been based on a strong research capacity mixing fundamental and applied researches serving farmers. For historical reasons, such a capacity is not well developed in Balkan yet as well as for the emerging field of cider production in Norway. Within a context of dramatic change (global warming, environmental issues), good research capacity in the field of agriculture has become even more crucial. Therefore, this project will address this problem establishing a new cluster of human capital and expertise (concentrated in partner's agri-areas) through intensive networking and vital merging of partner's complementary knowledge and upgraded through common research activities. First, the partners and local actors will share their diverse expertise in meetings, and videoconferences and set up together a structure of modern training materials for different target groups (see 3.2). Universities (UNG, VUP) will coordinate development of training tools serving as a base for the formation of long-lasting ***e-Training Platform of Fermented Beverages (e-TP)***. Training tools will be tested and optimized during project duration and later updated on yearly-bases. In parallel, we plan to use common knowledge and activities for setting up ***the Sustainable system for valorization and promotion of local products (SSVP)***. The system will comprise of two common long-lasting Support Points (SP) with the idea to employ higher critical mass of experts and maximize their outputs. ***Hardanger Cider R&D Center(HCC)*** will be located in Norway (NIBIO). To serve as SP, we plan to up-grade NIBIO infrastructure and organize staff training/mobility in partner's

institutions (UNG, NOFIMA). Second SP, **Balkan Sensory Evaluation Network (BSEN)**(Slovenia, UNG) will serve as a centralized point for evaluation of quality/typicality of wine/cider in collaboration with NOFIMA (Norway) and to establish a model for terroir study that will help to unravel the complex relationship between site of production and product typicality in the very challenging context of climate change (Tikves, Macedonia). To facilitate BSEN, we will up-grade UNG infrastructure, define and implement protocols for sensory evaluation of specific products and perform panel (tasters) training. R&D capacity of Tikves winery will be also up-graded and available for grape-growers. New BSEN will enable studies on local wine/cider typicality and terroir (climate/soil interactions) supporting better products attractiveness/competitiveness. To enhance new knowledge, common research (e.g. testing greener approaches, adaptation to global warming) will be planned and coordinated through new SPs as well as staff mobility will be facilitated. Newly gained knowledge with common view on collective problems will be employed for policy recommendations (Municipality partners).

### **3.2 Project relevance**

#### **What are the European challenges to be addressed by the project?**

*Place your project within the context described in the call. Relate it to the challenges in the countries participating in the project. Please refer to relevant research/statistics/facts to support your text.*

The rural exodus has strongly affected all the European countries since the industrial revolution occurred in 19th century, causing profound economic, social and cultural changes including abandonment of agricultural land, disappearance of natural and cultural heritage and depopulation and impoverishment of rural areas. As result, the young populations generally have limited access to education and employment as compared to cities while the elders experience isolation and difficulties to access services. This leads to a “circle of decline”, where low population density limits business creation, causes fewer job, lower maintenance of infrastructure, social and cultural facilities and contribute to increase poverty. In Balkan, the phenomenon has been accentuated by the war that occurred in 90’s with important brain drain toward more developed country, including Scandinavia. Recent statistics (Eurostat, 2017) show that in most of the Balkan countries the risk of poverty or social exclusion is much higher in rural areas than cities. In Norway, despite lower share of risky population, rural areas are facing similar situation. This phenomenon illustrates the need for reinstating agriculture in the core of local strategies against poverty and the real challenge is how to improve research capacities in agriculture and preserve a critical mass of educated population in rural areas. In Western Europe, the development of high-quality agricultural products with a strong regional identity, based on the typicality concept has contributed to a sustainable rural development, preserving traditions and preventing emigration or firm relocation. This project aims to apply this approach to wine and cider production in Balkan and Norway supporting young farmers with better access to new knowledge and services adapted to environmental and climatic challenges as well as new tools for promotion and marketing of their products to increase the competitiveness and consequently life quality.

#### **Project partners may cooperate in one of two ways:**

- 1. Regional cross-border cooperation** between eligible countries (regional focus)
- 2. Transnational cooperation**

between eligible countries

*Please explain why the project goals cannot be efficiently reached acting only on a national/regional/local level and/or describe what benefits the project partners/target groups/project area will gain in taking a transnational or regional cross-border approach. For projects with an expertise partner from a Donor State, please explain how the project will contribute to strengthening the relations between the Donor State and the other countries in the project consortium.*

Transnational cooperation between partner countries is chosen to exchange knowledge and share best practices and values among multidisciplinary skilled members of the created consortium. The donor and beneficiary countries share many challenges, yet the partners are set with very dissimilar, complementary experiences/ expertise and to be able to deliver project results, their cooperation is also crucial to enhance new research-based knowledge development. Norway shows good practice in structured dialogue and cooperation between different social partners, and Hardanger area with its apple cluster represents a successful story in cluster development and innovation in Norway. Therefore, transnational cooperation will allow beneficiary partners to benefit from their experiences. Merging different teaching experiences with conjoint knowledge will assure a higher quality of planned educational programs. Working with various typical products of various terroirs will support a better understanding of their uniqueness and value. Another key point supporting transnational addressing of collective challenges is vital testing of novel agricultural approaches in different geo-climatic conditions. Transnational cooperation can also offer wider local views and boost more innovative character of local development actions. Finally, establishing and strengthening transnational networks of cooperation in research and education is an important investment in the future of any European country.

*What is the target group of your project? Please describe briefly what are your direct target groups and end beneficiaries?*

- Experts involved in education, research and extension service – benefits: more attractive and competitive working environment; also for other (non-partner) experts acting on a regional/national level as specialists
- Students, pupils – benefits: enhanced knowledge, competences, job opportunities, mobility, awareness of typical products, drinking culture (to prevent abuse)
- Producers – benefits: enhanced knowledge, competitiveness, mobility, faster access to research-based problem solutions
- Other local actors: decision-makers (local/regional/national authorities), privates (SME), local action groups (LAGs), integrated into project to meet end-users needs and reinforce links between policymakers, educations & research service, privates, LAGs in local rural areas – benefits: policy recommendations, access to research-based knowledge and trainings, mobility
- General public: community, media (local, national) – benefits: awareness of typical products, drinking culture

**Target groups** **Description of the target groups** **Target value** Researchers/Scientists With the project, we aim to target scientist/researchers with

a better and more attractive working environment in the field of valorization of typical agricultural products and to obtain good scientific results which will be good for their future career.

10,00

Students (any age) The project will enable to include students at BSc and MSc or even Ph.D. level with their research, study project activities in the study programs and in preparation of their thesis.

100,00

Children (0-14) We plan to reach the children who will learn about typical aroma properties of typical products through workshops, they will be learned they are produced and also about the culture of drinking of alcoholic beverages.

90,00

General public We shall target also the general public with topics like typical fermented products (wine and cider) about the project contents, results and future perspectives and importance about the terroir-typicality of local products relationships in the development of rural areas

1.800,00

Young adults (20-29) The one starting a business in wine/cider production or at the beginning of the career.

50,00

### **3.3 Additional explanation in case of change of project duration**

#### **Change in months : 0 3.4 Sustainability and transferability of project outputs and results**

*How will the project ensure that outputs and outcomes have a lasting effect beyond project duration?*

*Describe concrete measures (including institutional structures, financial resources, etc.) taken during and after the project implementation to ensure and/or strengthen the sustainability of the project's outputs and outcomes. Briefly explain how outputs will be further used once the project is finalised and, if relevant, explain who will be responsible and/or who will be the owner of the outputs*

*Briefly explain how outputs will be further used once the project is finalised and, if relevant, explain who will be responsible and/or who will be the owner of the outputs.*

The proposed project aims to develop a strong communication strategy including knowledge sharing with a large professional audience during and after the project duration. It will enable the formation of new tools/infrastructure/cluster of human capital. The setting up of the e-Training Platform is an important long-term goal in the direction of creating durable tools for continuous education of young future experts, advisors and producers. The shared knowledge will be transferable and replicable. Furthermore, the System (SSVP) of two specialized R&D Support Points will be also established, in order to serve different users on a long-term basis. First is Hardanger R&D Cider Center, which is planned to be responsible (NIBIO) to coordinate common professional work on Apple/Cider products, and the second is Balkan Sensory Evaluation Network (coordinated during and after the project by UNG). The responsibility of this System will be ensuring further data availability and comparability among project partners or also non-project partners in exchange of reasonable Membership fees, helping to maintain



the System. A transparent inventory of all physical resources/equipment purchased within the project will be available. Project aims to involve the community at various stages, offering them better ownership of the outcomes to increase the chances of adopting project aspects even after the project duration. In addition, all the findings will be published in different journals, scientific and professional, presented at international conferences, implemented to secondary and high school curriculums, and presented on project web page.

*How will the project ensure that project results are applicable and replicable by other organisations/regions/countries outside of the current partnership?*

*Describe to what extent it will be possible to transfer the project results to other organisations/regions/countries outside of the current partnership.*

The proposed project aims to develop sustainable Training and R&D Support Points for local producers of fermented beverages in partner's areas. The merged existing and upgraded knowledge in form of education programs and scientific results will be publicly available and presented during many scientific/ professional events. Other producers with similar challenges will be encouraged to join and share/contribute their experiences/expertise or use our growing database in exchange for a membership fee. Our model of bridging science with agricultural praxis will be transferable to other products/ producers/ regions/ countries. The concept of typicality developed for our products could be applied to other products and regions through different future project (BlaufrankID Interreg project application AF-DTP478) . In particular the studies of possible adaptations to global warming threats will be applicable to some extent to other viticultural areas through an improved understanding of plant responses to the studied climatic variables. Our publicly available results can thus serve as a good base for future R&D projects of different kind - from basic research to application, pilot testing and large-scale project realization. Project outcomes can also support some future development strategies and formation of legislation rules of high importance. In addition, new gained experiences and references will increase the chances of beneficiary partners for getting funding from other European Calls. Finally, the improvement of real-problem oriented services for farmers/ future young experts, upgrading their knowledge and competitiveness and consequently life quality will mitigate on the long term the problem of migration of young people from supported rural areas as well as improve their local job opportunities.

### **3.5 Risk assessment**

*What risks are relevant for the project? What actions will be taken to minimise their impact? Risk type Likelihood*

**Impact Relevance Mitigation** Poor performance of project partners

unlikely minimal 2 In order to mitigate this risk, the

activities and time frame have been carefully planned based on the

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extensive experience of project partners in the management and implementation of projects. Following the kick-off meeting, the first three months of the project will be dedicated to the preparation of an internal communication plan and a project management plan will be drafted. On a first project meeting, the communication and management plans will be officially presented to all partners. During implementation, the management and communication plans will be very useful tools to coordinate and monitor project delivery closely. Both the management and communication aspects will be followed by two dedicated managers, which will be supported in the technical aspects by a project Steering Committee (that will meet on the occasion of every project meeting but may be called also based on needs). Staff turnover unlikely minimal 2 The institutions delegate their permanent and experienced staff for the project, as they are highly motivated for the success of this project - from the perspective of their own institutions but also the area where they are positioned (rural areas) and their existing situation. In case one of the project staff leaves his/her position, replacement with similar experience will be immediately appointed to the project. In case there is no such

employee, a new person will be employed. Poor communication/cooperation within the consortium unlikely minimal 2 The lead partner has already

prepared a good management plan involving full-time person for day-to-day management with all the partners, including the person for additional help (dean of School for viticulture and enology) for support and scientific management. The partners have already established good communication through the project application preparation, some of the partners have already worked before together. Financial liquidity problems very unlikely

minimal 1 All institutions/partners have solid financial state and they have committed themselves to the project including the financial part. The money spent is carefully distributed through different periods and the planned investments in the equipment will be included in the yearly plan budget in order to support the co-financing part.

## SECTION 4 - Planned work packages

### WP 1

**Work package title** Management **Responsible partner** University of Nova Gorica **Budget** € 344.975,52 *How will the management on the strategic and operational level be carried out in the project? What will be the structure, responsibilities and procedures for the day-to-day management and co-ordination? What will the internal communication within the partnership look like? What will be the reporting and evaluation procedures? How will the risk and quality management be ensured? Indicate whether it is foreseen to outsource certain project management tasks.*

Management activities will be led and coordinated by LP who will appoint a Project management team (Project manager, Assistant project manager, Financial Manager Scientific Coordinator). They will be responsible for operational level and financial management, day-to-day management and coordination of activities, for reporting and communication with Managing Authority and FO. Each partner will appoint Partner's project coordinator who will lead and coordinate the activities carried out by the respective partner. Partners PCs will be responsible for day-to-day management of activities and reporting. They will be the main contacts between LP management team and each partner. They will be in constant contact using IT tools. Since the reporting procedure in EGREG system requires constant and on-time updating of the implementation status, it will be used also for internal reporting and evaluation. Partners PCs and Project Manager will be members of Project management Committee which will be the main decision-making body of the project, responsible for all decisions that concern project and partnership as a whole. PMC will also be responsible for risk management and project monitoring. Members of PMC will meet in person every six months to discuss and decide on project implementation issues, review the risk status and decide on risk mitigation measures. Decisions will be taken based on a majority vote, in case of tie outcome, the vote of Project manager will be decisive. PMC will be assisted by Scientific Committee, comprised by coordinators of WPs and representatives of all partners. It will be chaired by the Scientific Coordinator. This Committee will be responsible for advising PMC on quality management and project evaluation and on decisions concerning scientific issues. Its role will be advisory, final decisions will be taken by PMC. They will meet in person every six months, together with PMC but will be in regular contact between the meetings, using IT tools.

**Start date** 01/04/2020 **End date** 31/03/2023

## Activities

*Please indicate activities within this WP. Attribute the start and end dates and responsible project partner to each activity. Please remember the partner shall be responsible for both implementation of the activity and its costs. Add as many rows as you need.*

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Activities	Forecasted start date	Forecasted end date	Name of responsible partner
Project coordination at Municipality Ajdovš?ina	15/04/2020	01/03/2023	Municipality of Ajdovš?ina
Project coordination at City of Pozega	15/04/2020	01/03/2023	City of Požega
Project coordination at Polytechnic in Pozega	15/04/2020	01/03/2023	POLYTECHNIC IN POZEGA
Lead partner Project Management	01/04/2020	31/03/2023	University of Nova Gorica
Project coordination at Tikves Winery	15/04/2020	01/03/2023	Tikves Winery
Project coordination at Nibio	15/04/2020	01/03/2023	NIBIO
Norwegian Institute of Bioeconomy			
Research Project coordination at Nofima	15/04/2020	01/03/2023	Nofima AS
Project coordination at Hardanger Council	15/04/2020	01/03/2023	Hardanger Council
Project coordination at Hardanger Cider Association	15/04/2020	01/03/2023	Hardanger Cider Association
Lead Partner Scientific coordination of the project	01/04/2020	31/03/2023	University of Nova Gorica

## WP 2

**Work package title** Communication **Responsible partner** Municipality of Ajdovš?ina **Budget** € 119.868,10  
*What can communications do to help reach the outcomes of the project? What are the goals of the communication activities? (i.e. arise awareness, increase knowledge, influence attitude, change behaviour...). What kind of strategy and related approaches and/or innovative tactics will be used to reach these goals? What are the target groups of the communication tasks?*

*Please refer to the minimum requirements on effective communication and dissemination of results in the projects described in the Call for Proposals – Full Proposal Phase document under chapter “Communication and Visibility Measures“.*

Communication activities of the project are designed in order to strengthen the impact of the project outcomes and foster their adoption through rising of the awareness about issues addressed by the project and increased knowledge about proposed solutions. The goal of the communication activities is to ensure the widest possible dissemination of information about the project, raise awareness and strengthen the transparency of information about partners project achievements and also donors who will enable the project through their

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contribution.

The responsible partner for the Communication WP will be the Municipality of Ajdovščina who will appoint a Communication Officer of the project. In close collaboration with all partners, especially with the Lead partner Project manager, the detailed communication plan will be designed. It will include clear measures to ensure visibility of the EEA and Norway Grants Fund for Regional Cooperation and public awareness of the projects. Its implementation will ensure that information on the projects is available to the widest possible audience and across the countries involved in the implementation of the project as well as Iceland, Liechtenstein, and Norway. The communication plan will define in detail the aims we want to achieve with different target groups (e.g. general public - general awareness of the project, its outcomes, partners and funders; decision makers - detailed knowledge about policy proposals, etc) and will define the appropriate means to achieve the aims with different target groups. (e.g. articles in popular magazines, web page contents, dedicated meetings with stakeholders). The aims we want to achieve with different target groups will command the strategy and content of the information and communication measures, including activities, communication tools and timeframe to match the project outcomes.

Target groups of the project are (all within partner's and donor states): General public, producers of wine and apple cider and their associations, scientific and educational communities, local, regional and national authorities.

The communication plan will include and further define the following activities:

- establishment and constant refreshment of dedicated project webpage in English hosted at UNG's servers that will include the ePlatform formed in the project (WP4)
- establishment of social media (facebook, twitter) accounts and regular publishing of information about the project
- the organization of three annual larger events with news conferences and contents for the general public: one in Norway, one in Slovenia and one in Požega, Croatia (in combination and in time of Exchange visits, planned in WP5)
- organization of two smaller events per year tailored to specific target groups and aims relevant to those target groups

**Start date** 01/04/2020 **End date** 31/03/2023

#### **Activities**

*Please indicate activities within this WP. Attribute the start and end dates and project partner to each activity.*

*Please remember the partner shall be responsible for both implementation of the activity and its costs. Add as many rows as you need.*

<b>Activities</b>	<b>Forecasted start date</b>	<b>Forecasted end date</b>	<b>Name of responsible partner</b>
Project communication coordination	01/04/2020	31/03/2023	Municipality of Ajdovščina
Press conferences at three major annual public events			

01/04/2020 31/03/2023 University of Nova Gorica

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Preparation of promo material for all project partners

01/04/2020 31/03/2023 Municipality of Ajdovščina

Participation in the preparation of promo material Croatia

01/04/2020 31/03/2023 City of Požega

Participation to the preparation of promo material Norway

01/04/2020 31/03/2023 Hardanger Council

Preparation of communication plan 01/04/2020 31/10/2020 Municipality of Ajdovščina Participation in the preparation of promo material Slovenia

01/04/2020 31/03/2023 Municipality of Ajdovščina

Participation in the preparation of promo material North Macedonia

01/04/2020 31/03/2023 Tikves Winery

#### **WP 3**

**Work package title** Research capacity building and knowledge creation **Responsible partner** University of Nova

Gorica **Budget** € 708.533,08

*Please describe the work package.*

*What is the purpose of the work package? What are the target groups of the work package (if applicable)? What activities will be undertaken within the work package? How will activities undertaken in this work package contribute to the outputs and outcomes of the project?*

WP 3 will aim to develop research capacity in the field of agriculture in Balkan, particularly for viticulture and enology, and for cider production in Norway investigating the concept of wine and cider typicality, and terroir. It will be done by setting up a Sustainable System for Valorization and Promotion of local products (SSVP). The system will include two common Support Points (SP) with the idea to employ the higher critical mass of experts and maximize their outputs through the concept “stronger together”. *Hardanger Cider R&D Center (HCC)* will be located in Norway (NIBIO). NIBIO infrastructure will be upgraded in order to equip HCC with all the material requested to control the quality of cider products according to international standards. Staff training/mobility in partner’s institutions (UNG, NOFIMA) will be also organized. The second SP, the *Balkan Sensory Evaluation Network (BSEN)* (Slovenia, UNG), will serve as a centralized point for evaluation of quality/typicality of wines and ciders. To facilitate BSEN UNG infrastructure will be upgraded, and protocols for chemical and sensory characterization of specific products will be set. The new infrastructure (HS-SPME-GC/MS purchase, sensory panel) will particularly aim to develop research on wine and cider aromatic typicality, one of the main parameters that define agricultural product quality and uniqueness and in turn attractiveness/competitiveness. The chemical and sensory characterization of the typicality of autochthonous white wines from Vipava valley and Slavonia and Norwegian ciders will be performed through the new BSEN led by UNG in collaboration with NOFIMA, NIBIO and Polytechnic in Požega. A “terroir” technical platform including weather stations, digital tool, and material for soil analysis will be also implemented at Tikves winery (Macedonia). A model of terroir study will be performed. It will aim to set a model of a research study investigating the relationship between a site/region (“Terroir”) and wine and cider sensory typicality in the context of climate change that could be used in future research in the field of agriculture in Balkan and Norway, but also transfer

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to producers (target). The methodologies of investigations on terroir and agricultural products typicality will be transferred to targeted audience (researchers) through meetings/workshops within the BSEN network. The establishment of such methodologies will be an important milestone for the R&D in agriculture in Balkan and the development of Norwegian cider industry. They will be used in future projects aiming to characterize terroirs and typicality of agricultural products with high added value in Balkan regions and Norway (BlaufrankID Interreg project application AF-DTP478). In turn, it will help farmers from Balkan and Norway to make their activities sustainable in a very challenging context of climate change.

**Start date** 01/05/2020 **End date** 31/03/2023

### **Outcomes and Outputs**

*Please select the outcomes and outputs to which this work package will contribute.* **Outcome Outputs** Enhanced performance of research institutions Balkan sensory evaluation network established  
Hardanger Cider R&D support center set up Pilot model study on climate-soil interaction in Macedonia conducted  
Pilot model study on fermented beverages (cider, wine) typicality developed and transferred

### **Outputs and Activities**

*For each output, which will be produced in this work package, describe the activities needed to achieve it. Please indicate start and end dates and project partner to each activity. Please remember the Partner shall be responsible for both implementation of the activity and its costs.* **Outputs Activities Forecasted start date Forecasted end date Name of responsible partner** Balkan sensory evaluation network established

Setting protocols for wine and cider aroma analysis by HS-SPME-GC- MS

01/08/2020 31/03/2022 University of Nova Gorica

Setting sustainable sensory panels to assess wine typicality in Balkan region

01/09/2020 30/06/2021 University of Nova Gorica  
Meetings to synchronise and test BSEN (knowledge transfer within the network)  
01/09/2020 31/12/2022 University of Nova Gorica  
Meetings to synchronise and test BSEN (knowledge transfer within the network)  
01/09/2020 31/12/2022 POLYTECHNIC IN POZEGA

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Meetings to synchronise and test BSEN (knowledge  
transfer within the network)  
01/09/2020 31/12/2022 Nofima AS

Hardanger Cider R&D support center set up  
Setting the system for Norwegian ciders analytical  
control according to international standards  
01/07/2020 31/12/2022 NIBIO Norwegian Institute  
of  
01/07/2020 31/12/2022 NIBIO Norwegian Institute  
of  
Bioeconomy Research  
Bioeconomy Research

Setting a sensory panel for Hardanger cider quality  
assessment  
01/09/2021 30/09/2022 Nofima AS

Setting up the quality control protocols  
01/07/2020 31/12/2022 University of Nova Gorica

Exchange training for evaluation of alcoholic  
beverages at University of Nova Gorica  
01/07/2020 31/12/2022 NIBIO Norwegian Institute  
of  
Bioeconomy Research

Pilot model study on climate-soil interaction in  
Macedonia conducted  
Setting a network of 10 weather stations in selected  
vineyards of Tikves winery  
01/06/2020 31/10/2021 Tikves Winery  
01/06/2020 31/10/2021 Tikves Winery

Setting e-vineyard web application for meteorological

parameters, vineyard technologies and pest control  
for Tikves wine region

01/05/2020 31/08/2022 Tikves Winery

Setting GIS information system for vineyard control,  
pest management and water stress  
01/08/2020 31/12/2022 Tikves Winery

Tikves vineyards soil and grape analysis  
01/05/2020 28/02/2023 Tikves Winery

Vineyard control: water status analysis and grape  
maturity assessment  
01/05/2020 28/02/2023 Tikves Winery

Monitoring of vine pests and diseases in Tikves wine  
region  
01/05/2020 28/02/2023 Tikves Winery

Setting GIS map about soil profile analyses and  
detailed soil analyses  
01/08/2021 28/02/2023 Tikves Winery

Technical notes and publications on "Terroir study"  
01/07/2020 31/03/2023 Tikves Winery

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Pilot model study on fermented beverages (cider, wine) typicality developed and transferred

Basic and advanced chemical characterisation of autochthonous white wines from Vipava valley and Slavonia

01/11/2020 31/12/2022 University of Nova Gorica

Basic chemical characterisation of Hardanger ciders

01/11/2020 31/03/2023 NIBIO Norwegian Institute of

Bioeconomy Research Advanced chemical characterisation of Hardanger ciders

01/07/2021 31/12/2022 University of Nova Gorica

Characterisation of sensory typicality of autochthonous white wines from Vipava valley and Slavonia

01/05/2021 31/12/2022 University of Nova Gorica

Characterisation of sensory typicality of Hardanger ciders

01/05/2021 31/12/2022 Nofima AS

Publications in international peer- reviewed journals by University of Nova Gorica

01/01/2022 31/03/2023 University of Nova Gorica

Characterization of sensory typicality of autochthonous white wines from Slavonia

01/10/2021 31/12/2022 POLYTECHNIC IN POZEGA

Participation in the preparation of common scientific publications in international peer-reviewed journals - NOFIMA

01/01/2021 31/03/2023 Nofima AS

Participation in the preparation of common scientific publications in international peer-reviewed journals- POLYTECHNIC IN POŽEGA

01/01/2022 31/03/2023 POLYTECHNIC IN POZEGA

Participation in the preparation of common scientific publications in international peer-reviewed journals- NIBIO

01/01/2022 31/03/2023 NIBIO Norwegian Institute of

Bioeconomy Research

#### **WP 4**

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**Work package title** Knowledge capacity building and professional training **Responsible partner** POLYTECHNIC IN POZEGA **Budget** € 196.239,55

*Please describe the work package.*

*What is the purpose of the work package? What are the target groups of the work package (if applicable)? What activities will be undertaken within the work package? How will activities undertaken in this work package contribute to the outputs and outcomes of the project?*

In WP4 we are improving knowledge transfer capacities with the design, set up and training for the use of a modern ePlatform. The learning offer will focus on good practices in wine and cider making from the field to the glass for typical alcoholic products of Vipava Valley, Slavonia and Hardanger regions. New findings about typical properties of local fermented products, modern viticulture techniques for ensuring high quality products in respect to local environmental specificities (climate, soil, environment) produced in the WP3 will be also transferred.

In the preparation of e-educational contents mainly three institutions will work together: University of Nova Gorica, Polytechnic Požega and Nibio, while the existing platform of the University of Nova Gorica for long-distance

learning will be upgraded with the ePlatform of this project. The ePlatform will be primarily tested by different students from the University of Nova Gorica and Polytechnic Požega during the project, improved and used for educational purposes after the end of the project by different target groups, namely students, local administration bodies – decision makers, producers, research/academic community.

Moreover, existing learning capacities in the Estate and Cellar of Polytechnic in Požega will be upgraded with a selected collection of Graševina clones vineyard, forming a new training field of different clones of Graševina vines for the students and researchers. This training field represents also long-lasting gene bank of this important vine cultivar for Slavonia region. With the new wine/grape quality monitoring equipment existing services for the producers will be improved and students trained. The new facilities will be available also for other students and researches, coming to Polytechnic Požega through different bilateral cooperations (Erasmus, Ceepus, other projects).

Vipava Valley training center Brje (established in the previous project of Municipality Ajdovščina) will be upgraded by new pilot distilling facility for farmers/producers, which will be also trained how to produce a good distillate from wine or fruit.

The activities of this WP include also the organization of seminars of different topics -connected with the project subjects/results and in connection to the professional expertise of partners involved. Different target groups will be addressed - the general public, scientific/academic people, students, producers, young producers at the beginning of their career. The actors of these seminars will be experts of lead partner and partners involved in the project, however, relevant experts are planned to be invited as well. The knowledge about the sensory properties of the typical products (from apple/grape juice to cider/wine) will be presented to children through education workshops using gamification approach, quizzes, including also the education of culture of wine/cider drinking for children in teenage years.

**Start date** 01/05/2020 **End date** 31/03/2023

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### **Outcomes and Outputs**

*Please select the outcomes and outputs to which this work package will contribute.* **Outcome Outputs** Enhanced performance of research institutions Capacities for transfer of knowledge in the field of local fermented products improved Enhanced cooperation and improved mutual knowledge and understanding between the donor and beneficiary states.

Knowledge transferred to target groups

### **Outputs and Activities**

*For each output, which will be produced in this work package, describe the activities needed to achieve it. Please indicate start and end dates and project partner to each activity. Please remember the Partner shall be responsible for both implementation of the activity and its costs.* **Outputs Activities Forecasted start date Forecasted end date Name of responsible partner** Capacities for transfer of knowledge in the field of local fermented products improved

Strengthening capacities for professional training in Slavonija - control of quality and bank of Graševina clones  
01/05/2020 31/03/2023 POLYTECHNIC IN POZEGA

Strengthening capacities for professional training in Vipava Valley region - wine/fruit pilot distillator  
01/05/2020 31/12/2021 Municipality of Ajdovščina



ePlatform formation, design, set up, formation of content

01/05/2020 31/03/2023 University of Nova Gorica

Preparations, collections of e- materials for the ePlatform for selected local wine cultivars from Vipava Valley

01/07/2020 31/03/2023 University of Nova Gorica

Preparations, collections of e- materials for the ePlatform for selected local wine cultivars from Požega-Graševina

01/09/2020 31/03/2023 POLYTECHNIC IN POZEGA

Preparations, collections of e- materials for the ePlatform for Norwegian cider - Hardanger

01/09/2020 31/03/2023 NIBIO Norwegian Institute of

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Training on the production of wine distillates

01/10/2021 31/08/2022 Municipality of Ajdovščina

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Knowledge transferred to target groups

Seminar on terroir and agricultural products in connection to cultural heritage

01/03/2021 31/05/2021 University of Nova Gorica

Seminar on exploitation of Graševina grapevine cultivar

01/09/2021 30/11/2021 POLYTECHNIC IN POZEGA

Seminar on health aspects of traditional beverages and other agricultural products

01/04/2021 30/06/2021 University of Nova Gorica

Seminar on the potential of apple cultivars for cider production

01/09/2020 30/11/2020 NIBIO Norwegian Institute of

Bioeconomy Research Flavors of Vipava Valley workshop 01/04/2021 31/01/2023 Municipality of Ajdovščina

Flavors of Požega region workshop 01/04/2021 31/01/2023 City of Požega Flavors of Hardanger workshop

01/04/2021 31/01/2023 NIBIO Norwegian Institute of

Bioeconomy Research Seminar on technological aspects of the production of local white grape wines of Vipava Valley

01/04/2022 31/12/2022 University of Nova Gorica

All shades of Graševina wine seminar

01/04/2022 31/12/2022 City of Požega

Smart viticulture seminar - an example of how to reduce environmental pressure and face with climatic changes in the near future

01/09/2022 31/12/2022 Tikves Winery

## **WP 5**

**Work package title** Adoption of terroir model and exchange of good practices **Responsible partner** Hardanger Council **Budget** € 128.334,16

*Please describe the work package.*

*What is the purpose of the work package? What are the target groups of the work package (if applicable)? What activities will be undertaken within the work package? How will activities undertaken in this work package*

*contribute to the outputs and outcomes of the project?* *Page 47/108*

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The WP5 will take care for the strategic and action planning of rural area development, agrotourism in particular, also by the adoption of the project knowledge generated in WP3 and assisted knowledge transfer by e-platform set up in WP4.

The local public authorities will have a key role in policy analysis and proposing a recommendation for improvement. In this WP good practices will be identified, exchanged and implemented if possible. Therefore, local authorities will actively cooperate in exchanging about successful projects related to local/national policies and good practices of all partner regions. It will focus in particular on studying adoptable points from Norway's partners

model to build a successful model in Balkan bringing together producers, researchers, experts and governments in formulating and negotiating standards and policies as well as common fundraising. They will also care of information and awareness-raising activities by addressing local target groups and promote project results on a local, regional and national level (WP 2 and WP 4). **Start date** 01/05/2020 **End date** 31/01/2023

### **Outcomes and Outputs**

*Please select the outcomes and outputs to which this work package will contribute.* **Outcome Outputs** Enhanced cooperation and improved mutual knowledge and understanding between the donor and beneficiary states.

Exchange of good practices Terroir concept adoption model proposed

### **Outputs and Activities**

*For each output, which will be produced in this work package, describe the activities needed to achieve it. Please indicate start and end dates and project partner to each activity. Please remember the Partner shall be responsible for both implementation of the activity and its costs.* **Outputs Activities Forecasted start date Forecasted end**

**date Name of responsible partner** Exchange of good practices Organization of visit - exchange of good practices with Norway in strategic planning and promotion of rural agricultural areas  
01/09/2020 31/12/2020 Hardanger Council

Organization of visit - exchange of good practices with Norway in cider production  
01/09/2020 31/12/2020 Hardanger Cider Association

Organization of visit - exchange of good practices with Norway in R & D in agricultural production  
01/09/2020 31/12/2020 NIBIO Norwegian Institute of Bioeconomy Research

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Organization of visit - exchange of good practices with Slovenia in wine production  
01/03/2021 30/06/2021 Municipality of Ajdovš?ina

The organization of visit - exchange of good practices with Croatia - Po?e?a region in wine production  
01/09/2021 31/12/2021 City of Po?e?a

Organization of visit - exchange of good practices with Macedonia - Tikveš region  
01/09/2022 31/12/2022 Tikves Winery

Exchange visits - good practices - Municipality Ajdovš?ina  
01/09/2020 31/12/2022 Municipality of Ajdovš?ina

Exchange visits - good practices - City of Po?e?a  
01/09/2020 31/12/2022 City of Po?e?a

Exchange visits - good practices - Polytechnic in Po?e?a  
01/09/2020 31/12/2022 POLYTECHNIC IN POZEGA

Exchange visits - good practices - University of Nova Gorica  
01/09/2020 31/12/2022 University of Nova Gorica

Exchange visits - good practices - Nibio  
01/09/2020 31/12/2022 NIBIO Norwegian Institute of

Bioeconomy Research Exchange visits - good practices - Hardanger Council  
01/09/2020 31/12/2022 Hardanger Council

Exchange visits - good practices -Hardanger Cider Association  
01/09/2020 31/12/2022 Hardanger Cider Association

Exchange visits - good practices - Tikveš Winery  
01/09/2020 31/12/2022 Tikves Winery

Terroir concept adoption model proposed

Policy analysis across partners countries, preparation of recommendations in tight collaboration with partners  
01/05/2020 31/01/2023 Hardanger Council

Policy analysis across partners countries, preparation of recommendations in tight collaboration with partners  
01/05/2020 31/01/2023 Municipality of Ajdovš?ina

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Bioeconomy Research

Policy analysis across partners countries, preparation  
of recommendations in tight collaboration with  
partners

01/05/2020 31/01/2023 City of Požega

Participation in preparation of recommendations,  
implementing terroir concepts into recommendations  
01/09/2021 31/01/2023 University of Nova Gorica

Participation in preparation of recommendations,  
implementing terroir concepts into recommendations  
01/09/2021 31/01/2023 POLYTECHNIC IN  
POZEGA

Participation in preparation of recommendations,  
implementing terroir concepts into recommendations  
01/09/2021 31/01/2023 NIBIO Norwegian Institute  
of

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## **SECTION 5 - Project budget**

### **5.1 Detailed Project Budget**

**Activity Cost description Budget heading Unit type Nb. of units Unit cost (EUR) Amount (EUR) Total estimated**

**eligible direct costs per activity (EUR)** Project coordination at Municipality Ajdovš?ina

Salary of Partner's Project coordinator (Flexible part time), responsible for day-to- day management, participation to PMC meetings and reporting.

BH1 - Staff Costs Day 40,00 170,00 6.800,00 11.898,50

Travel costs connected with travel missions in Slovenia

BH2 - Travel Costs and Related Subsistence Allowances

Km 0,38 475,00 180,50

Travel missions costs for the participation to the PMC meetings and eventual meetings with FO: daily allowance+local transports+accomoda tion+ flight tickets (7 meetings: kick-off meeting/last meeting, 5 in the project: Norway, Ajdovš?ina- Vipava, Požega Croatia, Vipava, North Macedonia) - for Partners' Project Coordinator and Communication manager

BH2 - Travel Costs and Related Subsistence Allowances

Set 2,00 2.459,00 4.918,00

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Project coordination at City of Pozega

Salary of Partner's Project coordinator (Flexible part time), responsible for day-to- day management, participation to PMC meetings and reporting.

BH1 - Staff Costs Month 1,50 2.238,00 3.357,00  
6.896,00

BH1 - Staff Costs Month 1,50 2.238,00 3.357,00  
6.896,00

Salary of Partner's Project coordinator (Flexible part time), responsible for day-to- day management, participation to PMC meetings and reporting.

BH1 - Staff Costs Day 60,00 195,00 11.700,00  
18.739,00

BH1 - Staff Costs Day 60,00 195,00 11.700,00  
18.739,00

Travel missions costs for the participation to the PMC meetings and eventual meetings with FO: daily allowance+local transports+accommodation+ flight tickets (7 meetings: kick-off meeting/last meeting, 5 in the project: Norway, Ajdovščina- Vipava, Požega Croatia, Vipava, North Macedonia) - for Partners' Project Coordinator

BH2 - Travel Costs and Related Subsistence

Allowances

Set 1,00 3.539,00 3.539,00

Set 1,00 3.539,00 3.539,00

External Audit of costs per project partner

BH5 - Project Contract Requirements Costs

Service 1,00 3.500,00 3.500,00

Service 1,00 3.500,00 3.500,00

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Project coordination at Polytechnic in Pozega

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Travel missions costs for the participation to the PMC meetings and eventual meetings with FO: daily allowance+local transports+accommodation+ flight tickets (7 meetings: kick-off meeting/last meeting, 5 in the project: Norway, Ajdovščina- Vipava, Požega Croatia, Vipava, North Macedonia) - for Lead Partners' Project Coordinator (one set is for one person)

BH2 - Travel Costs and Related Subsistence Allowances

Set 1,00 3.539,00 3.539,00

Set 1,00 3.539,00 3.539,00

responsible for day-to- day project management, coordination between partners, risk management, implementation quality evaluation, communication with MA & FO, participation to PMC meetings and reporting.

BH1 - Staff Costs Month 36,00 3.100,00 111.600,00  
154.898,50

BH1 - Staff Costs Month 36,00 3.100,00 111.600,00  
154.898,50

Lead partner Project Management

Salary of Project Manager (100% appointment),

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Salary of Project Financial management (part time flexible), responsible for day-to- day project financial management, coordination between partners, risk management, implementation quality evaluation, communication with MA & FO, participation to PMC meetings and reporting.

BH1 - Staff Costs Month 12,00 2.600,00 31.200,00

BH5 - Project Contract Requirements Costs  
Service 1,00 7.000,00 7.000,00  
Service 1,00 7.000,00 7.000,00

Travel costs connected with travel missions in  
Slovenia  
BH2 - Travel Costs and Related Subsistence  
Allowances  
Km 475,00 0,38 180,50  
Km 475,00 0,38 180,50

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External audit of costs per Lead Partner  
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Travel missions costs for the participation to the  
PMC meetings and eventual meetings with FO: daily  
allowance+local transports+accommodation+ flight  
tickets (7 meetings: kick-off meeting/last meeting, 5  
in the project: Norway, Ajdovščina- Vipava, Požega  
Croatia, Vipava, North Macedonia) - for Lead  
Partners' Project Coordinator (one set is for one  
person)  
BH2 - Travel Costs and Related Subsistence  
Allowances  
Set 2,00 2.459,00 4.918,00  
Set 2,00 2.459,00 4.918,00

Project coordination at Tikves Winery  
Salary of Partner's Project coordinator (Flexible part  
time), responsible for day-to-day management,  
participation to PMC meetings and reporting.  
BH1 - Staff Costs Month 6,00 500,00 3.000,00

13.725,00  
BH1 - Staff Costs Month 6,00 500,00 3.000,00  
13.725,00

External audit of costs per Project Partner  
BH5 - Project Contract Requirements Costs  
Service 1,00 5.000,00 5.000,00  
Service 1,00 5.000,00 5.000,00

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Travel missions costs for the participation to the  
PMC meetings and eventual meetings with FO: daily  
allowance+local transports+accommodation+ flight  
tickets (7 meetings: kick-off meeting/last meeting, 5  
in the project: Norway, Ajdovščina- Vipava, Požega  
Croatia, Vipava, North Macedonia) - for Partners'  
Project Coordinator

BH1 - Staff Costs Hour 200,00 126,00 25.200,00  
37.574,00

BH1 - Staff Costs Hour 200,00 126,00 25.200,00  
37.574,00

BH2 - Travel Costs and Related Subsistence  
Allowances  
Set 1,00 5.725,00 5.725,00  
Set 1,00 5.725,00 5.725,00

External audit of costs per Project Partner  
BH5 - Project Contract Requirements Costs  
Service 1,00 6.000,00 6.000,00  
Service 1,00 6.000,00 6.000,00

Project coordination at Nibio  
Salary of Partner's Project coordinator (Flexible part  
time), responsible for day-to-day management,  
participation to PMC meetings and reporting.

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Travel missions costs for the participation to the  
PMC meetings and eventual meetings with FO: daily  
allowance+local transports+accomoda tion+ flight  
tickets (7 meetings: kick-off meeting/last meeting, 5  
in the project: Norway, Ajdovš?ina- Vipava, Požega  
Croatia, Vipava, North Macedonia) - for Partners'  
Project Coordinator (one set is for one person)  
BH2 - Travel Costs and Related Subsistence  
Allowances  
Set 1,00 6.374,00 6.374,00  
Set 1,00 6.374,00 6.374,00

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Project coordination at Nofima  
Salary of Partner's Project coordinator (Flexible part  
time), responsible for day-to- day management,  
participation to PMC meetings and reporting.  
BH1 - Staff Costs Hour 32,00 209,51 6.704,32  
13.728,32  
BH1 - Staff Costs Hour 32,00 209,51 6.704,32  
13.728,32

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Set 1,00 7.024,00 7.024,00

Travel missions costs for the participation to the  
PMC meetings and eventual meetings with FO: daily  
allowance+local transports+accomoda tion+ flight  
tickets (7 meetings: kick-off meeting/last meeting, 5  
in the project: Norway, Ajdovš?ina- Vipava, Požega  
Croatia, Vipava, North Macedonia) - for Partners'  
Project Coordinator (the set is for one person)  
BH2 - Travel Costs and Related Subsistence  
Allowances  
Set 1,00 7.024,00 7.024,00



14.374,00

Project coordination at Hardanger Council  
Salary of Partner's Project coordinator (Flexible part  
time), responsible for day-to- day management,  
participation to PMC meetings and reporting.

BH1 - Staff Costs Day 20,00 400,00 8.000,00  
14.374,00

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BH1 - Staff Costs Day 20,00 400,00 8.000,00

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Travel missions costs for the participation to the  
PMC meetings and eventual meetings with FO: daily  
allowance+local transports+accomoda tion+ flight  
tickets (7 meetings: kick-off meeting/last meeting, 5  
in the project: Norway, Ajdovš?ina- Vipava, Požega  
Croatia, Vipava, North Macedonia) - for Partners'  
Project Coordinator (the set is for one person)

BH2 - Travel Costs and Related Subsistence  
Allowances

Set 1,00 6.374,00 6.374,00

Set 1,00 6.374,00 6.374,00

Project coordination at Hardanger Cider Association  
External service for project reporting and  
management of the project partner  
BH6 - Subcontracting Costs  
BH6 - Subcontracting Costs  
Hour 100,00 50,00 5.000,00 11.374,00  
Hour 100,00 50,00 5.000,00 11.374,00

Hour 100,00 50,00 5.000,00 11.374,00

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Travel costs for the participation to the PMC meetings and eventual meetings with FO: daily allowance+local trans ports+accomodation+ flight tickets (7 meetings: kick-off meeting/last meeting, 5 in the project: Norway, Ajdovš?ina- Vipava, Požega Croatia, Vipava, North Macedonia) - for Partners' Project Coordinator (the set is for one person)

BH6 - Subcontracting Costs

Set 1,00 6.374,00 6.374,00

Set 1,00 6.374,00 6.374,00

Lead Partner Scientific coordination of the project  
Salary of Scientific Coordinator (part time flexible), responsible for scientific coordination of the project, chairing SC meetings, risk management advisory to PM and PMC, implementation quality advisory to PM and PMC.

BH1 - Staff Costs Month 7,00 3.500,00 24.500,00  
26.959,00

BH1 - Staff Costs Month 7,00 3.500,00 24.500,00  
26.959,00

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Travel missions costs for the participation to the  
PMC meetings and eventual meetings with FO: daily  
allowance+local transports+accomoda tion+ flight  
tickets (7 meetings: kick-off meeting/last meeting, 5  
in the project: Norway, Ajdovš?ina- Vipava, Požega  
Croatia, Vipava, North Macedonia) - for Lead  
Partners' Project Scientific coordinator (one set is for  
one person)

BH2 - Travel Costs and Related Subsistence

Allowances

Set 1,00 2.459,00 2.459,00

Set 1,00 2.459,00 2.459,00

Project communication coordination

Cost of salary of flexible part time person for  
responsible for coordination of communication  
activities among the partners for all project members,  
participation to PMC meetings, preparation of  
reports for communication

BH1 - Staff Costs Day 200,00 120,00 24.000,00  
24.000,00  
BH1 - Staff Costs Day 200,00 120,00 24.000,00  
24.000,00

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Press conferences at three major annual public events

Cost of salary of flexible part time person for organisation of press conferences at major events

BH1 - Staff Costs Hour 120,00 26,00 3.120,00  
5.220,00

BH1 - Staff Costs Hour 120,00 26,00 3.120,00  
5.220,00

Preparation of promo material for all project partners

Cost of salary of flexible part time person responsible for coordination of communication activities: web page design, upgrading the web page throughout the project with photos, preparation of content reports for general public, social networking

BH1 - Staff Costs Day 250,00 120,00 30.000,00  
39.000,00

BH1 - Staff Costs Day 250,00 120,00 30.000,00  
39.000,00

Costs of organisation of event - for food/coffee  
brakes- for 50 people cca.

BH6 - Subcontracting Costs

Service 3,00 700,00 2.100,00

Service 3,00 700,00 2.100,00

Service 1,00 2.000,00 2.000,00

Design of project logo, design of web page,  
preparation design of all project documents (ppt  
presentation slides, memos, reports, self standing  
posters, frames for A3 and A0 posters) for all  
partners.

BH6 - Subcontracting Costs

Service 1,00 2.000,00 2.000,00

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Manufacturing of promo materials for project (self  
standing posters, pencils, papers blocks ...)

BH6 - Subcontracting Costs

Service 1,00 4.000,00 4.000,00

Service 1,00 4.000,00 4.000,00

social network publications of Croatian partners

BH1 - Staff Costs Month 3,00 2.238,00 6.714,00

9.714,00

BH1 - Staff Costs Month 3,00 2.238,00 6.714,00

9.714,00

Preparation of the photo gallery

BH6 - Subcontracting Costs

Service 1,00 1.000,00 1.000,00

Service 1,00 1.000,00 1.000,00

Manufacturing of promotional material

BH6 - Subcontracting Costs

Service 1,00 2.000,00 2.000,00

Service 1,00 2.000,00 2.000,00

Translations from English to Slovene and from  
Slovene to English

BH6 - Subcontracting Costs

Service 1,00 2.000,00 2.000,00

Service 1,00 2.000,00 2.000,00

Translations of texts/materials from Croatian  
language to English

BH6 - Subcontracting Costs

Service 1,00 1.000,00 1.000,00

Service 1,00 1.000,00 1.000,00

Participation in the preparation of promo material  
Croatia

Salary of project officer (flexible part time) -  
preparation publication materials for general public,

Participation to the preparation of promo material  
Norway

Salary of project officer (flexible part time) -

preparation publication materials for general public,  
social network publications of Norwegian partners  
BH1 - Staff Costs Day 10,00 400,00 4.000,00  
7.000,00  
BH1 - Staff Costs Day 10,00 400,00 4.000,00  
7.000,00

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	BH1 - Staff Costs Day 158,00 120,00 18.960,00
Costs for translation of texts to English and from English to Norway	18.960,00
BH6 - Subcontracting Costs	
Service 1,00 1.500,00 1.500,00	
Service 1,00 1.500,00 1.500,00	

Manufacturing of promo materials in Norway in  
partnership with PP Municipality Ajdovscina  
BH6 - Subcontracting Costs  
Service 1,00 1.500,00 1.500,00  
Service 1,00 1.500,00 1.500,00

	Participation in the preparation of promo material Slovenia
	Cost of salary for project officer (flexible part time) collecting and organising all text, photo materials, etc. for Slovenian partners promo material.
Preparation of communication plan	
Cost of salary of flexible part time person for responsible for preparation of project communication plan, communicating kick- off meeting, final conference, three major events for general public and all minor events organised in the project	BH1 - Staff Costs Day 10,00 120,00 1.200,00 1.500,00 BH1 - Staff Costs Day 10,00 120,00 1.200,00 1.500,00
BH1 - Staff Costs Day 158,00 120,00 18.960,00	
18.960,00	

Service 1,00 300,00 300,00

Cost of translation to English and from English to Slovene (from other partners)

BH6 - Subcontracting Costs

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Service 1,00 300,00 300,00

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BH1 - Staff Costs Month 12,00 3.000,00 36.000,00

Participation in the preparation of promo material

198.000,00

North Macedonia

Salary of project officer (flexible part time) - preparation publication materials/reports for general public and social network publications of Tikveš

Winery activities

BH1 - Staff Costs Month 1,00 500,00 500,00

1.200,00

BH1 - Staff Costs Month 1,00 500,00 500,00

1.200,00

The proposed cost is for purchase of a new machine HS-GC-MS needed to improve research capacity for the partners of the project, results of the project and also future projects of a kind.

BH4 - Equipment Costs

Item 1,00 155.000,00 155.000,00

Item 1,00 155.000,00 155.000,00

Costs of translation to English and from English materials to Macedonian

BH6 - Subcontracting Costs

Service 1,00 700,00 700,00

Service 1,00 700,00 700,00

Setting protocols for wine and cider aroma analysis by HS-SPME- GC-MS

Cost for salary for flexible part time person who will be responsible for development of methods for detail aroma compound analysis in different fermented beverages

BH1 - Staff Costs Month 12,00 3.000,00 36.000,00

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198.000,00

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Cost for consumables (columns, SPME fibres, GC consumables, standards) to perform the needed analyses and setting up the methods for evaluation of local fermented products

BH3 - Consumables and Supplies

Item 5,00 1.000,00 5.000,00

Item 5,00 1.000,00 5.000,00

(purchase of wine, aromas)

BH3 - Consumables and Supplies

Item 1,00 1.000,00 1.000,00

Item 1,00 1.000,00 1.000,00

Meetings to synchronise and test BSEN (knowledge transfer within the network)

Salary of UNG person - flexible part time for the synchronise meeting with partners

BH1 - Staff Costs Month 1,00 3.000,00 3.000,00  
5.505,00

BH1 - Staff Costs Month 1,00 3.000,00 3.000,00  
5.505,00

Cost for lawyer service support the tender for purchase of HS-GC-MS

BH6 - Subcontracting Costs

Service 1,00 2.000,00 2.000,00

Service 1,00 2.000,00 2.000,00

Setting sustainable sensory panels to assess wine typicality in Balkan region

Salary of UNG person - flexible part time for the development of sensory methods, setting up and training of the panel, model for transfer preparation

BH1 - Staff Costs Month 2,00 3.000,00 6.000,00  
7.000,00

BH1 - Staff Costs Month 2,00 3.000,00 6.000,00  
7.000,00

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Cost for consumables for sensory evaluation

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Cost of travelling mission to Slavonija - Požega (Croatia) (set means different costs: transport + daily allowance + accommodation)

BH2 - Travel Costs and Related Subsistence Allowances

Set 1,00 580,00 580,00

Set 1,00 580,00 580,00



Cost of travelling mission to Nofima, As (Norway)  
(set means different costs: transport + local  
transports + daily allowance + accommodation)  
BH2 - Travel Costs and Related Subsistence  
Allowances  
Set 1,00 1.925,00 1.925,00  
Set 1,00 1.925,00 1.925,00

of Nova Gorica) (set means different costs: transport  
+ local transports + daily allowance +  
accommodation)  
BH2 - Travel Costs and Related Subsistence  
Allowances  
Set 1,00 580,00 580,00  
Set 1,00 580,00 580,00

Meetings to synchronise and test BSEN (knowledge  
transfer within the network)  
Salary of Polytechnic in Požega person - flexible part  
time for the synchronise meetings with partners  
BH1 - Staff Costs Month 0,50 2.400,00 1.200,00  
3.705,00  
BH1 - Staff Costs Month 0,50 2.400,00 1.200,00  
3.705,00

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Costs of travelling mission to Slovenia (University  
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Costs of travelling mission to Nofima, As (Norway)  
(set means different costs: transport + local  
transports + daily allowance + accommodation)  
BH2 - Travel Costs and Related Subsistence  
Allowances  
Set 1,00 1.925,00 1.925,00  
Set 1,00 1.925,00 1.925,00

Meetings to synchronise and test BSEN (knowledge  
transfer within the network)  
Salary costs (flexible part time) for sensory expert  
BH1 - Staff Costs Hour 40,00 209,51 8.380,40  
10.460,40  
BH1 - Staff Costs Hour 40,00 209,51 8.380,40

10.460,40

BH1 - Staff Costs Hour 250,00 126,00 31.500,00  
56.500,00

Travel mission costs for physical meetings per person - travel 3 days to visit Slovenian (University of Nova Gorica) and Croatian (Polytechnic in Požega) partners

BH2 - Travel Costs and Related Subsistence Allowances

BH2 - Travel Costs and Related Subsistence Allowances

Set 2,00 1.040,00 2.080,00

Set 2,00 1.040,00 2.080,00

Set 2,00 1.040,00 2.080,00

Cost of purchase of alcohol measuring machine - for precise analysis of alcohol contents in ciders at Nibio

BH4 - Equipment Costs

Item 1,00 10.000,00 10.000,00

Item 1,00 10.000,00 10.000,00

Setting the system for Norwegian ciders analytical control according to international standards  
Cost for salary for project worker - flexible part time working on the system for analytical control of ciders

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BH1 - Staff Costs Hour 250,00 126,00 31.500,00  
56.500,00

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Equipment for cider distillation (direct and steam) - needed for preparation of cider samples for for analysis of different chemical/quality control parameters.

BH4 - Equipment Costs

Item 1,00 10.000,00 10.000,00

Item 1,00 10.000,00 10.000,00

Setting a sensory panel for Hardanger cider quality assessment

Salary costs (flexible part time) for sensory expert

BH1 - Staff Costs Hour 80,00 209,51 16.760,80  
19.835,80

BH1 - Staff Costs Hour 80,00 209,51 16.760,80  
19.835,80

Chemical consumables for routine analyses of ciders

BH3 - Consumables and Supplies

Item 1,00 5.000,00 5.000,00

Item 1,00 5.000,00 5.000,00

Travel to Hardanger, to Nibio costs for setting up the sensory panel

BH2 - Travel Costs and Related Subsistence Allowances

BH2 - Travel Costs and Related Subsistence Allowances

Set 3,00 1.025,00 3.075,00  
Set 3,00 1.025,00 3.075,00  
Set 3,00 1.025,00 3.075,00

flexible part time engagement on the project during  
exchange visit  
BH1 - Staff Costs Hour 37,50 126,00 4.725,00  
11.275,00  
BH1 - Staff Costs Hour 37,50 126,00 4.725,00  
11.275,00

Setting up the quality control protocols  
Salary of UNG person - flexible part time for the  
tasks in connection with NIBIO set up the cider  
control protocols - exchange of knowledge.  
BH1 - Staff Costs Day 10,00 150,00 1.500,00  
1.500,00  
BH1 - Staff Costs Day 10,00 150,00 1.500,00  
1.500,00

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Exchange training for evaluation of alcoholic  
beverages at University of Nova Gorica  
Cost for salary for project worker (researcher) with  
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Cost for salary for project worker (lab technician)  
with flexible part time engagement on the project  
during exchange visit  
BH1 - Staff Costs Hour 37,50 100,00 3.750,00

Costs of travelling mission for two persons from  
Nibio for exchange training (transportation + local  
transports + daily allowance + accomodation)  
BH2 - Travel Costs and Related Subsistence  
Allowances  
Set 2,00 1.400,00 2.800,00  
Set 2,00 1.400,00 2.800,00

Setting a network of 10 weather stations in selected  
vineyards of Tikves winery  
Purchase of meteorological stations for different  
vineyards  
BH4 - Equipment Costs  
BH4 - Equipment Costs  
Item 10,00 3.000,00 30.000,00 30.000,00  
Item 10,00 3.000,00 30.000,00 30.000,00  
Item 10,00 3.000,00 30.000,00 30.000,00

Setting e-vineyard web application for meteorological  
parameters, vineyard technologies and pest control  
for Tikves wine region

Custom designed vineyard software and web platform for data presentation

BH6 - Subcontracting Costs

BH6 - Subcontracting Costs

Service 1,00 25.000,00 25.000,00 25.750,00

Service 1,00 25.000,00 25.000,00 25.750,00

Service 1,00 25.000,00 25.000,00 25.750,00

BH3 - Consumables and Supplies

BH3 - Consumables and Supplies

Item 10,00 1.000,00 10.000,00 45.000,00

Item 10,00 1.000,00 10.000,00 45.000,00

Item 10,00 1.000,00 10.000,00 45.000,00

Pest management software and license for 10 users, 3 years

BH6 - Subcontracting Costs

BH6 - Subcontracting Costs

Service 3,00 250,00 750,00

Service 3,00 250,00 750,00

Service 3,00 250,00 750,00

Custom designed GIS software for vineyard control and communicating with farmers

BH6 - Subcontracting Costs

Service 1,00 35.000,00 35.000,00

Service 1,00 35.000,00 35.000,00

Setting GIS information system for vineyard control, pest management and water stress

Consumables for GIS system and online support

(servers, computers, tablets, disks)

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Tikves vineyards soil and grape analysis

Cost for salary for a person - flexible part time

engagement for sampling of soil and grape and

performing basic analyses - from different vineyards

BH1 - Staff Costs Month 24,00 500,00 12.000,00

70.800,00

BH1 - Staff Costs Month 24,00 500,00 12.000,00

70.800,00

Travel costs - plane ticket to external lab for training in the soil analyses (3 people)

BH2 - Travel Costs and Related Subsistence

Allowances

Item 3,00 300,00 900,00

Item 3,00 300,00 900,00

Costs of travelling missions/training in external lab

for soil analyses (3 people with flexible part time

engagement in the project, all together 50 days.

BH2 - Travel Costs and Related Subsistence

Allowances

Day 50,00 158,00 7.900,00

Day 50,00 158,00 7.900,00

Costs for buying small equipment for soil analyses (shaker, extracting device, cylinders, etc.) at Tikveš

Winery

BH4 - Equipment Costs

Item 5,00 2.000,00 10.000,00

Item 5,00 2.000,00 10.000,00

Consumables for soil and grape analyses - chemicals,  
 glasware, plastic ware  
 BH3 - Consumables and Supplies  
 Item 20,00 500,00 10.000,00  
 Item 20,00 500,00 10.000,00

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Outsourcing detailed analyses of phenolic  
 compounds, structural characteristics of tannins,  
 aroma compounds and soil analyses including  
 preparation of technical notes and publications on  
 Terroir study at Tikveš Winery  
 BH6 - Subcontracting Costs  
 Service 1,00 30.000,00 30.000,00  
 Service 1,00 30.000,00 30.000,00

(flexible part time) responsible for water stress  
 analysis in Tikveš wine region, uploading the data to  
 e-tikveš platform  
 BH1 - Staff Costs Month 30,00 500,00 15.000,00  
 15.000,00  
 BH1 - Staff Costs Month 30,00 500,00 15.000,00  
 15.000,00

Vineyard control: water status analysis and grape  
 maturity assessment  
 Costs of salary for internal staff from Tikveš Winery

Monitoring of vine pests and diseases in Tikves wine  
 region  
 Costs of salary for internal staff from Tikveš Winery  
 (flexible part time) monitoring vine pest and disease  
 in Tikveš wine region  
 BH1 - Staff Costs Month 18,00 500,00 9.000,00  
 21.000,00

BH1 - Staff Costs Month 18,00 500,00 9.000,00  
21.000,00

Service 5,00 750,00 3.750,00

Cost of pest management system training: 5 day  
workshop of monitoring in the vineyard; 3 years, 5  
days per year for managers at Tikveš

BH6 - Subcontracting Costs

Service 5,00 750,00 3.750,00

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Cost of external expert for trainings of monitoring of  
diseases (in the vineyard) - for the workers of Tikveš  
Winery

BH6 - Subcontracting Costs

Service 15,00 500,00 7.500,00

Service 15,00 500,00 7.500,00

Technical notes and publications on "Terroir study"  
Costs of salary for internal staff from Tikveš Winery  
(flexible part time) for participation to the  
preparation fo common publications on Terroir study

BH1 - Staff Costs Month 6,00 500,00 3.000,00  
3.000,00

BH1 - Staff Costs Month 6,00 500,00 3.000,00  
3.000,00

Cost for pest management software and license  
purchase (cost for 3 years and 10 users)

BH6 - Subcontracting Costs

Service 3,00 250,00 750,00

Service 3,00 250,00 750,00

Setting GIS map about soil profile analyses and  
detailed soil analyses

Cost for integration of data (DSS system, GIS  
system, weather data) - results presentation on  
software

BH6 - Subcontracting Costs

BH6 - Subcontracting Costs

Service 1,00 1.000,00 1.000,00 1.000,00

Service 1,00 1.000,00 1.000,00 1.000,00

Service 1,00 1.000,00 1.000,00 1.000,00

Basic and advanced chemical characterisation of  
autochthonous white wines from Vipava valley and  
Slavonia

Salary of UNG person - flexible part time to do the  
chemical analysis of wines from Slovenia and  
Slavonia for common scientific publications - for  
terroir study

BH1 - Staff Costs Month 3,00 3.000,00 9.000,00  
10.500,00

BH1 - Staff Costs Month 3,00 3.000,00 9.000,00  
10.500,00

6.000,00

Costs for chemical consumables to perform routine and advanced analyses of wine samples

BH3 - Consumables and Supplies

Item 3,00 500,00 1.500,00

Item 3,00 500,00 1.500,00

Basic chemical characterisation of Hardanger ciders  
Cost for salary for project worker (lab technician) with flexible part time engagement on the project for the general chemical analyses of ciders

BH1 - Staff Costs Hour 75,00 100,00 7.500,00  
7.500,00

BH1 - Staff Costs Hour 75,00 100,00 7.500,00  
7.500,00

Characterisation of sensory typicality of autochthonous white wines from Vipava valley and Slavonia

Cost for salary of different coworkers (flexible part time) of University of Nova Gorica participating to sensory evaluation and characterisation of fermented products, data evaluation

BH1 - Staff Costs Month 3,00 3.000,00 9.000,00  
9.000,00

BH1 - Staff Costs Month 3,00 3.000,00 9.000,00  
9.000,00

Advanced chemical characterisation of Hardanger ciders

Salary of UNG person - flexible part time to do the advanced chemical analyses of ciders from Hardanger for common scientific publications

BH1 - Staff Costs Month 2,00 3.000,00 6.000,00  
6.000,00

BH1 - Staff Costs Month 2,00 3.000,00 6.000,00

Characterisation of sensory typicality of Hardanger ciders

Salary costs for sensory experts (flexible part time) - members of sensory panel at NOFIMA

BH1 - Staff Costs Hour 405,00 79,06 32.019,30  
65.540,90

BH1 - Staff Costs Hour 405,00 79,06 32.019,30  
65.540,90

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Salary costs for sensory expert (flexible part time)  
for characterisation of sensory management  
(planning, analyses, and reporting)  
BH1 - Staff Costs Hour 160,00 209,51 33.521,60

Salary of Polytechnic in Požega person - flexible part  
time for the tasks connected with the sensory  
properties and chemical properties of Slavonia wines  
BH1 - Staff Costs Month 3,00 2.400,00 7.200,00  
7.800,00  
BH1 - Staff Costs Month 3,00 2.400,00 7.200,00  
7.800,00

Publications in international peer- reviewed journals  
by University of Nova Gorica  
Cost of flexible part time person of University of  
Nova Gorica to prepare common scientific  
publications  
BH1 - Staff Costs Month 1,00 3.000,00 3.000,00  
5.100,00  
BH1 - Staff Costs Month 1,00 3.000,00 3.000,00  
5.100,00

Costs for buying wine samples for the sensory and  
general and detailed chemical composition study  
BH3 - Consumables and Supplies  
Item 120,00 5,00 600,00  
Item 120,00 5,00 600,00

Costs connected with publications in international  
papers - costs of publication  
BH6 - Subcontracting Costs  
Item 3,00 700,00 2.100,00  
Item 3,00 700,00 2.100,00

Participation in the preparation of common scientific  
publications in international peer- reviewed journals  
- NOFIMA  
Salary (flexible part time) of expert for paper writing  
BH1 - Staff Costs Hour 80,00 209,51 16.760,80  
16.760,80  
BH1 - Staff Costs Hour 80,00 209,51 16.760,80  
16.760,80

Characterization of sensory typicality of  
autochthonous white wines from Slavonia



Participation in the preparation of common scientific publications in international peer- reviewed journals- POLYTECHNIC IN POŽEGA

Salary of Polytechnic in Požega person - flexible part time for the tasks connected with preparation of common publications.

BH1 - Staff Costs Month 1,00 2.400,00 2.400,00 2.400,00

BH1 - Staff Costs Month 1,00 2.400,00 2.400,00 2.400,00

Strengthening capacities for professional training in Slavonija - control of quality and bank of Graševina clones

Salary of Polytechnic in Požega person - flexible part time for the tasks connected with maintainance of the new planted vineyard of the School estate

BH1 - Staff Costs Month 9,00 1.500,00 13.500,00 76.700,00

BH1 - Staff Costs Month 9,00 1.500,00 13.500,00 76.700,00

Participation in the preparation of common scientific publications in international peer- reviewed journals- NIBIO

Cost for salary for project worker (researcher) with flexible part time engagement on the project - in the part devoted to the preparation of common publications.

BH1 - Staff Costs Hour 75,00 126,00 9.450,00 9.450,00

BH1 - Staff Costs Hour 75,00 126,00 9.450,00 9.450,00

Salary of Polytechnic in Požega person - flexible part time for the tasks connected with supervision and professional leading of the activity (vineyard set up, purchase of new analytical equipment for control of quality of grapes and wines)

BH1 - Staff Costs Month 4,00 2.050,00 8.200,00

Cost for planting of the vineyard (soil tillage, vines, nutrition, wooden parts, wires, external works)

BH6 - Subcontracting Costs

Item 1,00 35.000,00 35.000,00

Item 1,00 35.000,00 35.000,00

Upgrade of the estate laboratory for monitoring of quality of grapes - enzyme analyzer

BH4 - Equipment Costs

Item 1,00 20.000,00 20.000,00

Item 1,00 20.000,00 20.000,00

Strengthening capacities for professional training in Vipava Valley region - wine/fruit pilot distillator  
Purchase of pilot distillator for preparation of local wine/fruit distillates - for training center in Vipava Valley (Brje)

BH4 - Equipment Costs

BH4 - Equipment Costs

Item 1,00 15.000,00 15.000,00 15.000,00

Item 1,00 15.000,00 15.000,00 15.000,00

Item 1,00 15.000,00 15.000,00 15.000,00

ePlatform formation, design, set up, formation of content

Cost for outsourcing of ePlatform and also support and maintainance during implementation and usage

BH6 - Subcontracting Costs

BH6 - Subcontracting Costs

Service 1,00 15.000,00 15.000,00 15.000,00

Service 1,00 15.000,00 15.000,00 15.000,00

Service 1,00 15.000,00 15.000,00 15.000,00

Preparations, collections of e- materials for the ePlatform for selected local wine cultivars from Vipava Valley

Cost for salary of different coworkers of Nova Gorica (all flexible part time) to prepare professional materials for the ePlatform

BH1 - Staff Costs Month 3,00 3.000,00 9.000,00 10.000,00

BH1 - Staff Costs Month 3,00 3.000,00 9.000,00 10.000,00

Cost for preparation of photo materials, video materials for ePlatform

BH6 - Subcontracting Costs

Service 1,00 1.000,00 1.000,00

Service 1,00 1.000,00 1.000,00

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Preparations, collections of e- materials for the ePlatform for selected local wine cultivars from Požega- Graševina

Salary of Polytechnic in Požega person - flexible part time profesor for the tasks connected with preparation of materials for ePlatform for the prouction of Graševina wines in Slavonija region and also managing the WP.

BH1 - Staff Costs Month 3,00 2.400,00 7.200,00  
11.250,00

BH1 - Staff Costs Month 3,00 2.400,00 7.200,00  
11.250,00

Outsourcing for photo/video material preparation, preparation for e- platform  
BH6 - Subcontracting Costs  
Service 1,00 2.000,00 2.000,00  
Service 1,00 2.000,00 2.000,00

Salary of Polytechnic in Požega person - flexible part time higer lecturer for the tasks connected with preparation of materials for ePlatform for the prouction of Graševina wines in Slavonija region

BH1 - Staff Costs Month 1,00 2.050,00 2.050,00

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Preparations, collections of e- materials for the ePlatform for Norwegian cider - Hardanger  
Cost for salary for project worker (researcher) with

flexible part time engagement on the project - in the part devoted to the preparation of materials for ePlatform - about the production of Hardanger cider  
BH1 - Staff Costs Hour 150,00 126,00 18.900,00

18.900,00  
BH1 - Staff Costs Hour 150,00 126,00 18.900,00  
18.900,00

connection to cultural heritage  
Cost of University of Nova Gorica coworker  
(flexible part time) to organise the seminar  
BH1 - Staff Costs Month 0,25 3.800,00 950,00  
1.950,00  
BH1 - Staff Costs Month 0,25 3.800,00 950,00  
1.950,00

Training on the production of wine distillates  
Salary of project officer working in the the workshop  
for selected training organisation (flexible part time)  
BH1 - Staff Costs Day 2,00 120,00 240,00 540,00  
BH1 - Staff Costs Day 2,00 120,00 240,00 540,00

To cover transport costs and accomodation costs for  
guest professors for the seminar  
BH6 - Subcontracting Costs  
Set 1,00 1.000,00 1.000,00  
Set 1,00 1.000,00 1.000,00

Organisation of the training workshop for target  
users - distillation - hiring the expert for the  
workshop  
BH6 - Subcontracting Costs  
Service 1,00 300,00 300,00  
Service 1,00 300,00 300,00

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Seminar on terroir and agricultural products in  
EEA and Norway Grants Fund for Regional Cooperation CALL FOR PROPOSALS - FULL PROPOSAL

Seminar on exploitation of Graševina grapevine  
cultivar  
Salary of Polytechnic in Požega person - flexible part  
time profesor for the tasks connected with the  
organisation of the seminar for final users  
BH1 - Staff Costs Month 2,00 2.050,00 4.100,00  
8.100,00  
BH1 - Staff Costs Month 2,00 2.050,00 4.100,00  
8.100,00

External professors/experts transport costs,  
accomodation costs  
BH6 - Subcontracting Costs  
Service 1,00 1.000,00 1.000,00  
Service 1,00 1.000,00 1.000,00

Mobile translating of the seminar on spot from  
English to Croatian language and vice versa  
BH6 - Subcontracting Costs  
Service 1,00 3.000,00 3.000,00  
Service 1,00 3.000,00 3.000,00

Seminar on health aspects of traditional beverages  
and other agricultural products  
Cost of University of Nova Gorica coworker  
(flexible part time) to organise the seminar  
BH1 - Staff Costs Month 0,25 4.200,00 1.050,00  
1.550,00  
BH1 - Staff Costs Month 0,25 4.200,00 1.050,00  
1.550,00

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To cover transport costs and accomodation costs for  
guest professors for the seminar  
BH6 - Subcontracting Costs  
Set 1,00 500,00 500,00  
Set 1,00 500,00 500,00

Seminar on the potential of apple cultivars for cider  
production  
Cost for salary for project worker (researcher) with  
flexible part time engagement on the project - in the  
part devoted to the organisation of the seminar for  
users  
BH1 - Staff Costs Hour 50,00 126,00 6.300,00  
6.300,00  
BH1 - Staff Costs Hour 50,00 126,00 6.300,00  
6.300,00